

Board of Directors:	Ognian Donev D.Sc. Vesela Stoeva Alexandar Todorov Uniphar Ognian Donev Andrey Breshkov
Executive Director	Ognian Donev D.Sc.
Financial Director	Boris Borisov
Chief Accountant	Iordanka Petkova
Head of Legal Department:	Galina Angelova
Registered Office	Sofia 16, Iliensko Shosse Str.
Legal Advisors:	Adriana Baleva Venelin Gachev Ventsislav Stoev Lubimka Georgieva Stefan Iovkov
Servicing Banks	Reiffeisen Bank (Bulgaria) EAD DSK Bank EAD Eurobank EFG Bulgaria AD Pireos Bank AD Unicredit Bulbank AD BNP Paribas Bulgaria EAD Citibank H.A. MKB Unionbank
Auditors	AFA LTD

SOPHARMA GROUP**CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME**

for the period ending 31 December 2011

	Attachments	2011 BGN'000	2010 BGN'000
Revenues	3	645 342	600 334
Other operating revenue/(loss)	4	1 251	2 648
Change of available stock of finished goods and work in progress		8 485	654
Materials	5	(85 557)	(70 986)
External services	6	(59 416)	(61 147)
Emoloyees	7	(65 200)	(53 400)
Amortization	10, 14, 15	(18 139)	(16 560)
Carrying value of goods sold	8	(370 004)	(337 094)
Other operating expenses	9, 10	(8 435)	(8 766)
Operating profit		48 327	55 683
Financial income	11	6 798	6 246
Financial expenses	12	(11 592)	(14 183)
Financial income/(expenses) net		(4 794)	(7 937)
Gains / (losses) on acquisition and release of subsidiaries, net		24	1 181
Losses from associated companies	18	24	(965)
Profit before tax over profit		43 581	47 962
Income tax profit		(4 964)	(5 500)
Net profit for the year		38 617	42 462
Other components of the total income:	13		
Changes in the fair value of financial assets available and for sale		88	4 267
Profit / (loss) of revaluation of property, plant and equipment		3 240	67
Exchange differences on translation of foreign operations and activities		(520)	(487)
Income tax related to the components of the comprehensive income		(324)	(5)
Other comprehensive income for the period net of tax		2 484	3 842
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		41 101	46 304
Profit attributable to:			
Equity holders of the company - parent		38 844	41 958
Non-controlling interest		(227)	504
Total comprehensive income attributable to:			
Equity holders of the company - parent		40 983	46 049
Non-controlling interest		118	255

*Attachments on pages 5 to 58 are an integral part of this report.***Executive Director:****Ognian Donev D.Sc.****Financial Director:****Boris Borisov****Chief Accountant (Prepared by):****Jordanka Petkova**

SOPHARMA GROUP
CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION
for the period ending 31 December 2011

	Attachments	31 December 2011 BGN'000	31 December 2010 BGN'000
ASSETS			
Non-current assets			
Property, plant and equipment	14	237 751	208 550
Intangible assets	15	28 297	24 357
Investment properties	16	6 493	6 821
Available/for sale investments	17	20 043	20 927
Loans to related parties	19	729	3 195
Other non-current assets	20	589	601
		<u>293 902</u>	<u>264 451</u>
Current assets			
Inventory	21	126 247	111 685
Commercial receivables	22	137 079	145 523
Receivables from related persons	23	49 692	45 822
Other receivables and prepayments	24	44 065	12 640
Cash and cash equivalents	25	32 377	45 069
		<u>389 460</u>	<u>360 739</u>
TOTAL ASSETS		<u><u>683 362</u></u>	<u><u>625 190</u></u>
OWNERS EQUITY AND LIABILITIES			
Capital relating to equity holders of the company - parent			
Shareholders equity		132 000	132 000
Reserves		34 143	34 631
Non-distributed profit		155 547	131 601
		<u>321 690</u>	<u>298 232</u>
Non-controlling interest		<u>44 456</u>	<u>49 047</u>
Total owners equity	26	<u>366 146</u>	<u>347 279</u>
LIABILITIES			
Non-current liabilities			
Long-term bank loans	27	23 496	31 182
Deferred taxes		5 369	6 433
Payables to employees on retirement	28	2 388	2 610
Financial leasing liabilities	29	1 474	415
Other non-current payables	30	997	798
		<u>33 724</u>	<u>41 438</u>
Current liabilities			
Short-term bank loans and from third parties	31	151 798	114 465
Short-term part of long-term bank loans	27	42 442	50 795
Commercial payables	32	68 580	59 326
Payables to related parties	33	7 033	2 605
Payables to employees and social insurance	34	5 592	3 950
Tax payables	35	3 239	3 200
Other current payables	36	4 808	2 132
		<u>283 492</u>	<u>236 473</u>
TOTAL LIABILITIES		<u>317 216</u>	<u>277 911</u>
TOTAL OWNERS EQUITY AND LIABILITIES		<u><u>683 362</u></u>	<u><u>625 190</u></u>

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Executive Director:

Ognian Donev D.Sc.

Financial Director:

Boris Borisov

Chief Accountant (Prepared by):

Jordanka Petkova

SOPHARMA GROUP**CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS**

for the period ending 31 December 2011

	Attachments	2011 BGN'000	2010 BGN'000
Operating cash flows			
Proceeds from clients		745 491	797 849
Payables to suppliers		(587 085)	(626 887)
Payments for wages and social insurance		(59 845)	(51 699)
Paid taxes (profit tax excluded)		(39 605)	(35 302)
Refunded taxes (profit tax excluded)		7 640	4 283
Paid profit taxes		(7 187)	(7 545)
Paid interest and bank fees on credits for turnover means		(8 405)	(8 488)
Exchange rate differences, net		(1 055)	(446)
Other proceeds/(payments), net		(1 057)	(995)
Net cash flows from/(used in) operating activities		<u>48 892</u>	<u>70 770</u>
Cash flows from investments			
Purchase of property, plant and equipment		(35 905)	(15 717)
Proceeds from sale of property, plant and equipment		504	163
Purchase of intangible assets		(1 740)	(582)
Purchase of investments available and for sale		(1 958)	(1 394)
Proceeds from sale of investments available and fore sale		804	1 085
Purchase of shares in subsidiaries		(7 462)	(16 555)
Purchases of shares in subsidiaries of non-controlling interest		(472)	1 633
Loans granted to related parties		(80 656)	(46 779)
Refunded loans by related parties		61 517	23 402
Loans granted to third parties		(1 526)	(125)
Refunded loans by third parties		1 551	1 044
Interest received from granted loans		3 958	1 723
Proceeds from dividends related to investments		217	106
Net cash flows used in investment activities		<u>(61 168)</u>	<u>(51 996)</u>
Financial cash flows			
Proceeds from short-term bank loans		195 336	143 302
Settlement of short-term bank loans		(181 882)	(116 841)
Proceeds from long-term bank loans		41 380	8 323
Settlement of long-term bank loans		(33 371)	(21 141)
Settlement of bank loans to related parties		(48)	-
Bought back shares		(6 741)	(2 392)
Paid interest and charges on loans intended for investment		(1 229)	(381)
Paid dividends		(12 790)	(924)
Financial Leasing payments		(1 538)	(494)
Net financial cash flows		<u>(883)</u>	<u>9 452</u>
Net increase of cash available and money equivalents		<u>(13 159)</u>	<u>28 226</u>
Cash available and money equivalents as at 1 January		45 069	16 843
Cash available and money equivalents as at December 31	25	<u>31 910</u>	<u>45 069</u>

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CONSOLIDATED INTERIM STATEMENT OF CHANGES IN OWNERS EQUITY

for the period ending 31 December 2011

	Attachments	Attributable to equity holders of the parent						Total	Non-controlling interest	Total owners equity	
		Shareholder capital	Bought back own shares	Statutory reserve	Revaluation reserve "plant, machine and equipment"	Revaluation reserve "financial assets"	Adjustments for foreign activities & operations				Retained earnings
		BGN'000	BGN'000	BGN'000	BGN'000	BGN'000	BGN'000	BGN'000	BGN'000	BGN'000	
Balance as at January 1, 2010		132 000	(26)	14 428	24 339	(4 621)	(2 195)	93 618	257 543	28 078	285 621
Changes in the owners equity for 2010											
Effect from bought back own shares		-	(4 617)	-	-	-	-	-	(4 617)	-	(4 617)
Distribution of profit for:											
* reserves		-	-	3 360	-	-	-	(3 360)	-	-	-
Effects made by the minority interest in:											
* acquisition of subsidiaries		-	-	-	-	-	-	(743)	(743)	20 714	19 971
* distribution of dividends		-	-	-	-	-	-	(349)	(349)	(672)	(1 021)
* Increase of holdings in subsidiaries		-	-	-	-	-	-	(84)	(84)	(403)	(487)
* Reduction of shares in subsidiaries		-	-	-	-	-	-	(310)	(310)	1 991	1 681
Total comprehensive income for the year.		-	-	-	56	4 267	(232)	41 958	46 049	255	46 304
Transfer to undistributed profit		-	-	-	(128)	-	-	128	-	-	-
Balance as at 31 December, 2010	26	132 000	(4 643)	17 788	24 267	(354)	(2 427)	131 601	298 232	49 047	347 279
Changes in the owners equity for 2011											
Effect from bought back own shares		-	(6 577)	-	-	-	-	-	(6 577)	-	(6 577)
Distribution of profit for:											
* reserves		-	-	4 067	-	-	-	(15 149)	(11 082)	-	(11 082)
* dividend		-	-	4 067	-	-	-	(4 067)	-	-	-
Effects made by the minority interest in:											
* acquisition of subsidiaries		-	-	-	-	-	-	134	134	(4 709)	(4 575)
* distribution of dividends		-	-	-	-	-	-	-	-	(2 904)	(2 904)
* Increase of holdings in subsidiaries		-	-	-	-	-	-	(279)	(279)	(1 612)	(1 891)
* Reduction of shares in subsidiaries		-	-	-	-	-	-	301	301	(962)	(661)
Total comprehensive income for the year.		-	-	-	2 916	88	(865)	38 844	40 983	118	41 101
Transfer to undistributed profit		-	-	-	(117)	-	-	117	-	-	-
Balance as at 31 December, 2011	26	132 000	(11 220)	21 855	27 066	(266)	(3 292)	155 547	321 690	44 456	366 146

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