

SOPHARMA AD**PRELIMINARY INDIVIDUAL ANNUAL FINANCIAL STATEMENTS FOR 2013**

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1. BACKGROUND INFORMATION ON THE COMPANY

Sopharma AD is a trade company registered in Bulgaria with a seat and address of management at 16, Iliensko Shousse Str., Sofia.

Company was registered in court on 15 November 1991, by Decision No. 1/1991 of Sofia City Court.

1.1. Ownership and management

Sopharma AD is a public company under the Public Offering of Securities Act.

The structure of Company's joint-stock capital as at 31 December 2013 is as follows:

	%
Donev Investment Holding AD	25.45
Telecomplect Invest AD	20.42
Rompharm Company OOD	14.11
Universal Pension Fund Doverie	6.75
Sopharma AD (treasury stock)	4.14
Other legal persons	25.60
Physical persons	3.53

Sopharma AD has a one-tier management system with a five-member Board of Directors as follows:

Ognian Donev, PhD	Chairman
Vessela Stoeva	Member
Ognian Palaveev	Member
Alexander Tchaushev	Member
Andrey Breshkov	Member

The Company is represented and managed by its Executive Director Ognian Donev, PhD.

The average number of Company's personnel was 1,793 workers and employees as at 31 December 2013 (2012: 1,859).

1.2. Principal activities

The principal activities of the Company include the following types of transactions and deals:

- production and trade in medicinal substances and finished medicine forms;
- research and development activities in the field of medicinal products.

2. SUMMARY OF THE SIGNIFICANT ACCOUNTING POLICIES OF THE COMPANY

2.1. Basis for preparation of the individual financial statements

The individual financial statements of Sopharma AD have been prepared in accordance with all International Financial Reporting Standards (IFRS), which comprise Financial Reporting Standards and the International Financial Reporting Interpretations Committee (IFRIC) interpretations, approved by the International Accounting Standards Board (IASB), as well as the International Accounting Standards (IAS) and the Standing Interpretations Committee (SIC) interpretations, approved by the International Accounting Standards Committee (IASC), which are effectively in force on 1 January 2013 and have been accepted by the Commission of the European Union.

For the current financial year the Company has adopted all new and/or revised standards and interpretations, issued by the International Accounting Standards Board (IASB) and respectively, by the International Financial Reporting Interpretations Committee (IFRIC), which are relevant to its activities.

Since the adoption of these standards and/or interpretations effective for annual periods beginning on 1 January 2013, there have been changes in the accounting policies of the Company - in the classification or valuation of individual items or operations.

The changes are derived from the application of the following standards and interpretations:

- *IAS 1 (revised) "Presentation of Financial Statements" (effective for annual periods beginning on or after 1 July 2012 – endorsed by EC)*. The amendment introduces a requirement for entities to present the components of other comprehensive income in the consolidated statement of comprehensive income in two separate categories depending on whether they could be subsequently reclassified or not to current profit or loss in the consolidated income statement, including their tax effect. In addition, the name of the consolidated statement of comprehensive income has been changed to 'consolidated statement of profit or loss and other comprehensive income'. Clarifications have been added regarding the disclosure of comparative information for prior periods and the inclusion of a third statement of financial position only in the event of substantial retrospective adjustments. The management has conducted a research and has determined that this change only affects the performance indicators of the Company and has no effect on the value of the financial condition and operational results of the Company. It has made the necessary changes, while keeping the name of the statement of comprehensive income regardless of the change, which introduced a new name for the report;
- *IAS 19 (revised) "Employee Benefits" (effective for annual periods beginning on or after 1 January 2013 – endorsed by EC)*. The amendment changes the accounting for defined benefit retirement plans and termination benefits. The fundamental change is the elimination of the 'corridor' approach and the introduction of the rule that all subsequent measurements (referred to so far as actuarial gains or losses) of defined benefit obligations and plan assets shall be recognized when occurred in a component of 'other comprehensive income', as well as the accelerated recognition of past service costs. Thus, presenting the net liability/(asset) of the respective retirement plan in the statement of financial position, achieves presentation of the entire value of the deficit or surplus on it. Also, the

sum of the interest costs and the expected return of the plan assets is replaced by the sum of the net interest, determined by applying the discount rate to the net liability/(asset) of the plan. The disclosure requirements have been further expanded, including the introduction of a requirement for disclosure of a sensitivity analysis of the variables in the actuarial assumption set for the calculation of the liability. The management has conducted a research and has determined that these changes affect the accounting policies and the reported amounts and classification of assets, liabilities, operations and results of the Company in terms of: personnel costs, other components of equity and long-term liabilities to personnel upon retirement. It has also made the necessary adjustments, reclassifications and disclosures retrospectively;

- *IFRS 13 “Fair Value Measurement” (in force for annual periods beginning on or after 1 January 2013 – endorsed by EC).* This standard establishes a single source of methodological guidance regarding the measurement of fair value, applied for particular reporting entities by the power of other IFRSs and the mandatory disclosures, related to this process. The standard contains a precise definition of the term "fair value", a framework of evaluation approaches and techniques for its measurement, incl. hierarchy of used input data (Levels 1, 2 and 3), as well as extensive disclosure requirements on the process of measuring the fair value of the respective reporting items under IFRS. It covers both financial instruments and non-financial assets and liabilities for which IFRSs require or permit the application of fair value and/or require disclosure of their fair value ;
- *IFRS Improvements, 2009 – 2011 (May 2012) – improvements in IAS 1, 16, 32, 34, IFRS 1 (in force for annual period beginning on or after 1 January 2013 – endorsed by EC).* These improvements introduce partial amendments to the respective standards primarily with a view to remove existing inconsistency or ambiguities in the application rules and requirements of individual standards as well as to set up more precise terminology. These amendments are mainly focused on the following item or transactions: a) borrowing costs for qualifying assets for which the capitalization commencement date is prior to the date of transition to IFRS (IFRS 1); b) clarifications about the requirements for presentation of non-mandatory additional comparative information (IAS 1) and of a third statement of comprehensive income in the event of a retrospective recalculation and reclassification; c) clarifications about the classification and treatment of spare parts and special servicing equipment (IAS 16), d) the accounting for the tax effect from distributions to holders of equity instruments according to the requirements of IAS 12 (IAS 32); and e) interim reporting of segment information on total assets for achieving consistency with IFRS 8 (IAS 34).

For the remaining standards and interpretations listed below the Management has examined the possible effects and has determined that they would have no impact on the accounting policies, and respectively the assets, liabilities, operations and results of the Company because it does not have/ operate such entities and/or does not conduct such transactions:

- *IAS 12 (revised) “Income Taxes” (effective for annual periods beginning on or after 1 January 2013 – endorsed by EC).* The amendment clarifies explicitly that the assessment of deferred tax (assets or liabilities) on the underlying asset should be based on the manner in which the respective entity intends to recover the investment in the carrying amount of the asset – through sale or through continuing use. It sets out specific rules for cases of non-current assets measured by applying the

revaluation model in IAS 16 but mostly for investment properties measured by applying the fair value model in IAS 40, including those acquired in a business combination, i.e. a rebuttable presumption is introduced that deferred tax should be determined on the basis that the carrying amount will normally be recovered through sale;

- *IFRS 7 (revised) "Financial Instruments: Disclosures" – regarding the offsetting of financial assets and financial liabilities (effective for annual periods beginning on or after 1 January 2013 – endorsed by EC).* These amendments are related to the enhanced disclosures for all financial instruments, which will be netted (offset) in accordance with IAS 32 (par. 42) as well as additional arrangements for offsetting outside the scope of IAS 32.
- *IFRIC 20 "Stripping Costs in the Production Phase of a Surface Mine" (effective for annual periods beginning on or after 1 January 2013 – endorsed by EC).* This interpretation provides clarifications regarding the differentiation of the accounting treatment of the costs of mine waste materials removal (stripping) for the purposes of production and the costs of improved access to further quantities of material that will be mined in future periods. The Interpretation provides guidance on the treatment of these costs as a specific type of asset (intangible or inventory), and its initial and subsequent evaluation.

As at the date of approval of these financial statements there have been issued but are not yet effective for annual periods beginning on January 1, 2013, several new standards and interpretations, as well as revised standards and interpretations, which have not been approved for early adoption by the Company. Of these, the Management has concluded that the following would have a potential impact in the future changes in accounting policy and classification and the values of reporting items in the financial statements of the Company for future periods, namely:

- *IAS 27 (as revised in 2011) "Individual Financial Statements" (effective for annual periods beginning on or after 1 January 2013 – endorsed by EC, mandatory application within the European Union for annual periods beginning on or after 1 January 2014 the latest).* The standard was reissued with a changed title, with the part of it, containing the framework regarding the content, criteria and technology for the preparation of the consolidated financial statements, being entirely separated into a new standard – IFRS 10 "Consolidated Financial Statements". Thus the standard now includes mainly the rules on accounting and valuation of investments in subsidiaries, associates and joint ventures at the level of individual financial statements of investors in their capacity of parent companies, investors with significant influence and controlling shareholders in joint ventures, as well as disclosures, specific for this type of statements;
- *IAS 28 (amended in 2011) "Investments in Associated companies and Joint Ventures" (effective for annual periods beginning on or after 1 January 2013 – endorsed by EC, mandatory application within the EU for annual periods beginning on or after 1 January 2014).* The title and scope of the standard have been changed and the standard sets out the framework for application of the equity method in the consolidated financial statements when accounting for investments in associated companies as well as in joint ventures, which were previously included in the scope of IAS 31 "Interests in Joint Ventures", and as of 1 January 2013 in line with the new IFRS 11;
- *IAS 32 (revised) "Financial Instruments: Presentation" (effective for annual periods beginning on or*

after 1 January 2014 – endorsed by EC) – regarding the offsetting of financial assets and financial liabilities. These amendments relate to a clarification as to the application of the rules on offsetting financial instruments. They are mainly in four directions: (a) clarification of the meaning of 'current legally enforceable right of set-off'; (b) the application of the simultaneous realization and settlement criterion; (c) offsetting of cash provided as collateral; (d) the unit of account for the application of the offsetting requirements.

- *IFRS 7 (revised) "Financial Instruments: Disclosures" – regarding the relief from the requirement to restate comparatives and the related thereto disclosures when applying IFRS 9 (effective for annual periods beginning on or after 1 January 2015 – not endorsed by EC)*. The change is related to the possibility of relief on the need for restatement of comparative financial statements and the ability to provide the modified disclosures on transition from IAS 39 to IFRS 9 (when it happens) by the date of application of the standard by the company and whether it chooses the option to restate prior periods;
- *IFRS 9 "Financial Instruments: Classification and Measurement" (effective for annual periods beginning on or after 1 January 2015 – not endorsed by EC)*. This standard is a new standard for financial instruments and it aims at completely replacing IAS 39. The project for replacement with the new standard includes three phases: phase 1) Classification and valuation of financial assets and liabilities; phase 2) Methodology of determining of impairment; and phase 3) Hedge accounting. Currently, IFRS 9 has been issued twice: in November 2009 and October 2010, replacing these parts of IAS 39, relating to classification and valuation of financial instruments. It establishes principles, rules and criteria for the classification, measurement and writing-off of financial assets and liabilities, including hybrid contracts. IFRS 9 introduces a requirement that financial assets are to be classified based on entity's business model for their management and the contractual cash flow characteristics of the respective assets. It sets only two primary measurement categories for financial assets: amortized cost and fair value. The new rules will lead to possible changes mainly in the accounting for financial assets as debt instruments and financial liabilities designated as at fair value through current profit or loss (for credit risk);
- *IFRS 10 "Consolidated Financial Statements" (effective for annual periods beginning on or after 1 January 2013 – endorsed by EC, mandatory application within the EU for annual periods beginning on or after 1 January 2014 the latest)*. *Transitional provisions (effective for annual periods beginning on or after 1 January 2013 - endorsed by the EC) regarding the application of the standard for the first time*. This standard replaces a significant part of the old IAS 27 ("Consolidated and Individual Financial Statements") and SIC-12 ("Consolidation - Special Purpose Entities"). Its main objective is to establish improved principles and methods for the preparation and presentation of financial statements when an entity controls one or more other entities. It gives a new definition of control that contains three elements and establishes control as the *sole* basis for consolidation and provides more detailed rules and directives for assessing the existence of relations of control. The standard also sets out the main mandatory rules for the technology for preparation of consolidated financial statements;
- *IFRS 11 "Joint Arrangements" (effective for annual periods beginning on or after 1 January 2013 – endorsed by EC, mandatory application within the EU for annual periods beginning on or after 1*

January 2014). *Transitional provisions (effective for annual periods beginning on or after 1 January 2013 - endorsed by the EC) regarding the application of the standard for the first time.* This standard replaces IAS 31 "Interests in Joint Ventures", including SIC-13 "Jointly Controlled Entities – Non-monetary Contributions by Venturers". It introduces only two types of joint arrangements – joint operations and joint ventures – whereas the classification criterion used is not the legal form but rather the essence of the rights and obligations of each party in an arrangement, i.e. whether they represent rights to the assets and liabilities and respectively, to the expenses and revenue from the joint arrangement (joint operation) or rights to the net assets of the joint arrangement (joint venture). The standard removes the option for proportionate consolidation and requires application of the equity method for consolidation of jointly controlled entities;

- *IFRS 12 “Disclosing of Interest in Other Entities” (effective for annual periods beginning on or after 1 January 2013 – endorsed by EC, mandatory application within the EU for annual periods beginning on or after 1 January 2014). Transitional provisions (effective for annual periods beginning on or after 1 January 2013 - endorsed by the EC) regarding the application of the standard for the first time* This standard introduces a new framework of requirements for the scope of the disclosures in the consolidated financial statements about the participation of the entity in other companies and entities that are subsidiaries, jointly associated, or unconsolidated structured entities, incl. for the content of information, in order to provide a reasonable estimate of the effects and the risks of those interests;
- *IAS 36 (revised) Impairment of assets (effective for annual periods beginning on or after 1 January 2014 – endorsed by the EC) – regarding disclosures related to the recoverable part of non-financial assets.* This change is related to the necessity for limiting certain disclosures regarding the recoverable value under IAS 36 in connection with the requirements of IFRS 13, when applying the methodology for calculating the recoverable part of financial assets at fair value less selling costs;
- *IAS 39 (revised) Financial Instruments: Recognition and Measurement (effective for annual periods beginning on or after 1 January 2014 – endorsed by the EC) – regarding the transfer of derivatives and preserving the possibility of applying hedge accounting).* This change is related to changes in certain jurisdictions, which require entities using derivative instruments not traded on an exchange, to transfer them to a centralized body (clearing organization/agency) to maintain the possibility of using hedging for financial and accounting purposes;
- *IFRIC 21 Obligations for taxes and charges (effective for annual periods beginning on or after 1 January 2014 - not endorsed by the EC) – related to government taxes.* This Interpretation provides guidance on the criteria for the recognition of liabilities for government fees, taxes and other similar sums imposed by the State in connection with laws and regulations;
- *IFRS improvements, 2010 – 2012 (December 2013) – improvements in IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24, IAS 38 (effective for annual periods beginning on or after 1 July 2013 – not endorsed by the EC)* These improvements introduce partial amendments and changes in the respective standards primarily with a view to remove existing inconsistency in the application rules and requirements of individual standards as well as to set up more precise. The changes are mainly aimed at the following objects or operations: a) a change in the definition of "period of

(unconditional) acquisition of rights" and "market condition" and addition of "execution condition" and "service condition" (IFRS 2); b) clarifications regarding the treatment of contingent fees in business combinations that meet the definition of a financial instrument (such as financial liabilities or equity instruments) and their evaluation at the end of each reporting period - at fair value, including presentation of its effects in the statement of comprehensive income (IFRS 3, IFRS 9, IAS 39 and IAS 37); c) requirement for the disclosure of the criteria in determining the aggregate operating segments for the purposes of segment reporting (IFRS 8); d) additional clarification on the adjustment technique of book value and accumulated depreciation in the cases of an revaluated assets, requiring it to be in a consistent approach with regard to the revaluation of the carrying amount of the asset (IAS 16, IAS 38); e) a clarification that a company offering key management personnel as a service to another company is also a related party (IAS 24). ;

- *IFRS improvements, 2011 – 2013 (December 2013) – improvements in IFRS 1, IFRS 3, IFRS 13, IAS 40 (effective for annual periods beginning on or after 1 July 2013 – not endorsed by the EC).* These improvements introduce partial changes and revisions in the relevant standards, primarily to remove existing inconsistencies or ambiguities in the rules and requirements of the individual standards as well as to introduce a more precise terminology. The main changes are aimed at the following objects or operations: a) a right for a company in transition to IFRS to apply standards that are not yet in force for the first time, if the standards permit early adoption (IFRS 1); b) clarification for the right not to apply IFRS 3 to reporting of formation of joint agreements in the financial statements of the actual joint agreements; c) clarification on the scope of the contracts that are within the scope of the exception for a group of financial assets and liabilities with netting positions against market and credit risk (IFRS 13); d) clarification for the treatment of a transaction that meets both of the criteria of IFRS 3 and applies to investment properties under IAS 40, that there should be separate application of both standards independently (IAS 40).

Additionally, with regard to the listed below new standards, amended/revised standards and new interpretations that have been issued but not yet effective for annual periods beginning on 1 January 2013, the management has estimated that they are unlikely to have potential impact resulting in changes in the accounting policies and classification and value of the accounting subjects in the financial statements of the Company, namely:

- *IAS 19 (amended) “Employee Benefits” (in force for annual periods beginning on or after 1 July 2014 – not endorsed by EC).* This change is related to a clarification on the treatment of contributions made by employees or third parties to defined benefit plans in compliance with the formal requirements of the plan. The change specifies that these contributions should be treated as a reduction of cost of service or effect in subsequent valuations of the net liability(asset) of the plan, depending on whether the contributions are tied to the years of service or not.;

The individual financial statements of the Company have been prepared on a historical cost basis except for property, plant and equipment, investment property and available-for-sale financial instruments, which are measured at revalued amount and respectively, at fair value.

The Company keeps its accounting books in Bulgarian Lev (BGN), which is accepted as being its presentation currency. The data in the individual financial statement and the notes thereto is presented in thousand Bulgarian Levs (BGN'000) except where it is explicitly stated otherwise.

The presentation of financial statements in accordance with International Financial Reporting Standards requires the management to make best estimates, accruals and reasonable assumptions that affect the reported values of assets and liabilities, the amounts of income and expenses and the disclosure of contingent receivables and payables as at the date of the financial statements. These estimates, accruals and assumptions are based on the information, which is available at the date of the financial statements, and therefore, the future actual results might be different from them (whereas in the conditions of financial crisis the uncertainties are more significant). The items presuming a higher level of subjective assessment or complexity or where the assumptions and accounting estimates are material for the financial statements, are disclosed in Note 2.27.

2.2. Consolidated financial statements of the Company

The Company started the process of preparation of its consolidated financial statements for 2013 in compliance with IFRS effective for 2013, which will include the present individual financial statements. In accordance with the planned dates, the management expects that the consolidated financial statements will be approved for issuing not later than 30 April 2013 by the Board of Directors of the Company, after which date the financial statements will be made publicly available to third parties.

2.3. Comparatives

The accompanying financial statements of the Company include comparative information for one prior year.

Where necessary, comparative data is reclassified (and restated) in order to achieve compatibility in view of the presentation changes in the current year.

In 2013 has been made a retrospective restatements and reclassifications in the comparative information on the following items: personnel costs, long-term liabilities to employees upon retirement, other components of comprehensive income (subsequent revaluation of defined benefit retirement plans) and retained earnings or losses ("retained earnings" reserve). The rationale for these adjustments and reclassifications is the revised IAS 19. The Management has assessed the significance of the changes and has accepted that it is not necessary to prepare and present a third statement of financial position as at the beginning of the previous period – 1 January 2012. Additionally, the Management has not adopted the change in IAS 1, as far as it is not mandatory, with regard to the change of name to the statement of comprehensive income - the new name is a statement of profit or loss and other comprehensive income.

In 2013, the Company adopted the new IFRS 13. According to its transition guidelines it presented the information required by the standard only for the current 2013 without making the additions in the comparative information for 2012

2.4. Functional currency and recognition of exchange differences

The functional and reporting (presentation) currency of the Company is the Bulgarian Lev. Starting from 1 July 1997 the Bulgarian Lev was fixed under the Bulgarian National Bank Act to the German Mark at the ratio of BGN 1 : DEM 1, and with the introduction of the Euro as the official currency of the European Union, it has been fixed to the Euro at a ratio of BGN 1.95583 : EUR 1.

Upon its initial recognition, a foreign currency transaction is recorded in the functional currency whereas the exchange rate to BGN at the date of the transaction or operation is applied to the foreign currency amount. Cash and cash equivalents, receivables and payables, as monetary reporting items, denominated in foreign currency, are recorded in the functional currency by applying the exchange rate as quoted by the Bulgarian National Bank (BNB) for the last working day of the respective month. As at 31 December, these amounts are presented in BGN at the closing exchange rate of the Bulgarian National Bank.

The non-monetary items in the statement of financial position, which are initially denominated in a foreign currency, are accounted for in the functional currency by applying the historical exchange rate at the date of the transaction and are not subsequently revalued at the closing exchange rate.

Foreign exchange gains or losses arising on the settlement or recording of foreign currency transactions at rates different from those at which they were converted on initial recognition, are recognized in the statement of comprehensive income (within profit or loss for the year) in the period in which they arise and are treated as 'other operating income/(losses)' (within profit or loss for the year) and presented net.

2.5. Revenue

Revenue is recognized on accrual basis and to the extent and in the way the economic benefits will flow to the Company and respectively, the business risks are born thereby, and as far as revenue can be reliably measured.

Upon sale of finished products, goods and materials, revenue is recognized when all significant risks and rewards of ownership have passed to the buyer.

Upon rendering of services, revenue is recognized by reference to the stage of completion of the transaction at the date of the statement of financial position, if this stage as well as the transaction and completion costs, can be measured reliably.

Revenue is measured on the basis of the fair value of the products, goods and services sold, net of indirect taxes (excise duties and VAT) and any discounts and rebates granted.

Net foreign exchange differences related to cash, commercial receivables and payables, denominated in foreign currency, are recognized in the statement of comprehensive income (within profit or loss for the year) when they arise and are presented net under 'other operating income/(losses)'.

Revenue from revaluation of investment property to fair value is presented in the statement of comprehensive income (within profit or loss for the year) on the line 'other operating income/(losses)'. Revenue from investment property leased-out under the terms of operating lease is also accounted for under this item.

Upon sale on an instalment plan, revenue is recognized on the date of sale, excluding the incorporated interest.

Finance income is presented separately on the face of the statement of comprehensive income (within profit or loss for the year) and is comprised of interest income on granted loans and term deposits, gains from investment transactions in available-for-sale securities and/or investments in subsidiaries and associates, including dividends, foreign exchange net gains from revaluation of loans to foreign currency.

2.6. Expenses

Expenses are recognized as they are incurred, following the accrual and matching concepts, to the extent that this would not cause recognition of assets and liabilities that do not the relevant definitions under IFRS.

Deferred expenses are put off and recognized as current expenses in the period when the contracts, whereto they refer, are performed.

Losses from revaluation of investment property to fair value are presented in the statement of comprehensive income (within profit or loss for the year) on the line 'other operating income/(losses)'.

Finance costs are presented separately in the statement of comprehensive income (within profit or loss for the year) and are comprised of interest expenses under loans received, bank fees and charges under loans and guarantee, foreign exchange net loss from loans in foreign currencies, expenses/losses from investments available-for-sale securities and/or investments in subsidiaries and associates.

2.7. Property, plant and equipment

Property, plant and equipment (fixed tangible assets) are presented at revalued amount reduced by the accumulated depreciation and impairment losses in value.

Initial acquisition

Upon their initial acquisition, property, plant and equipment are valued at acquisition cost (cost), which comprises the purchase price, including customs duties and any directly attributable costs of bringing the asset to working condition for its intended use. The directly attributable costs include the cost of site preparation, initial delivery and handling costs, installation costs, professional fees for people involved in the project, non-refundable taxes, expenses on capitalized interest for qualifying assets, etc.

Upon acquisition of property, plant and equipment under deferred settlement terms, the purchase price is equivalent to the present value of the liability discounted on the basis of the interest level of the attracted by the Company credit resources with analogous maturity and purpose.

The Company has set a value threshold of BGN 500, below which the acquired assets, regardless of having the features of property, plant and equipment, are treated as current expense at the moment of their acquisition.

Subsequent valuation

The chosen by the Company approach for Subsequent valuation of property, plant and equipment, is the revaluation model under IAS 16, i.e. measurement at revalued amount less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

It is adopted that the revaluation of property, plant and equipment shall be performed by certified appraisers normally in a period of five years. Where the fair value changes materially in shorter periods, revaluation may be performed more frequently.

Subsequent costs

Repair and maintenance costs are recognized as current expenses as incurred. Subsequent expenses incurred in relation to property, plant and equipment having the nature of replacement of certain components, significant parts and aggregates or improvements and restructuring, are capitalized in the carrying amount of the respective asset whereas the residual useful life is reviewed at the capitalization date. At the same time, the non-depreciated part of the replaced components is derecognized from the carrying amount of the assets and is recognized in the current expenses for the period of restructure.

Depreciation methods

The Company applies the straight-line depreciation method for property, plant and equipment. Depreciation of an asset begins when it is available for use. Land is not depreciated. The useful life of the groups of assets is dependent on their physical wear and tear, the characteristic features of the equipment, the future intentions for use and the expected obsolescence.

The useful life per group of assets is as follows:

- buildings – 20-70 years;
- road facilities - 20 years;
- machinery and equipment – 7 - 15 years;
- installations - 7 - 10 years;
- computers – 2 -5 years;
- motor vehicles – 7 - 17 years;
- furniture and fixtures – 6-7 years.

The useful life, set for any tangible fixed asset, is reviewed at the end of each reporting period and in case of any material deviation from the future expectations of their period of use, the latter is adjusted prospectively.

Impairment of assets

The carrying amounts of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying amount might significantly differ from their recoverable amount. If any indications exist that the estimated recoverable amount of an asset is lower than its carrying amount, the latter is adjusted to the recoverable amount of the asset. The recoverable amount of property, plant and equipment is the higher of fair value less costs to sell or the value in use. In

assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market conditions and assessments of the time value of money and the risks, specific to the particular asset. Impairment losses are recognized in the statement of comprehensive income (within profit or loss for the year) unless a revaluation reserve has been set aside for the respective asset. Then the impairment is at the expense of this reserve and is presented in the statement of comprehensive income (within other comprehensive income) unless it exceeds the reserve amount whereas in such a case the surplus is included as expense in the statement of comprehensive income (within profit or loss for the year).

Gains and losses on disposal (sale)

Tangible fixed assets are derecognized from the statement of financial position when they are permanently disposed of and no future economic benefits are expected therefrom or on sale. The gains or losses arising from the sale of an item of property, plant and equipment are determined as the difference between the consideration received and the carrying amount of the asset at the date of sale. They are stated net under 'other operating income/(losses), net' in the statement of comprehensive income (within profit or loss for the year). The part of the 'revaluation reserve' component attributable to the sold asset is directly transferred to the 'retained earnings' component in the statement of changes in equity.

2.8. Biological assets

Biological assets are measured at fair value less the estimated costs to sell. They are comprised of perennial plants.

The fair value of biological assets is determined on the basis of their present location and condition based on a price quoted in an active market. Gain or loss on initial recognition of a biological asset at fair value less estimated costs to sell and changes in fair value less estimated costs to sell is recognized in the statement of comprehensive income (within profit or loss for the year) in the period in which it arises and is presented in 'other operating income/(losses), net'. When the fair value of a biological asset cannot be reliably measured, it is measured at cost less accumulated depreciation or impairment losses. Subsequently, when the fair value of this biological asset becomes reliably measurable, the Company changes its approach and switches to measuring the asset at fair value less the estimated costs to sell.

2.9. Intangible assets

Intangible assets are stated in the financial statements at acquisition cost (cost) less accumulated amortization and any impairment losses in value.

The Company applies the straight-line amortization method for the intangible assets with determined useful life from 5 -10 years.

The carrying amount of the intangible assets is subject to review for impairment when events or changes in the circumstances indicate that the carrying amount might exceed their recoverable amount. Then impairment is recognized as an expense in the statement of comprehensive income (within profit or loss for the year).

Intangible assets are derecognized from the statement of financial position when they are permanently disposed of and no future economic benefits are expected from their use or on sale. The gains or losses arising from the sale of an item of intangible assets are determined as the difference between the consideration received and the carrying amount of the asset at the date of sale. They are stated net under 'other operating income/(losses), net' in the statement of comprehensive income (within profit or loss for the year).

2.10. Investment property

Investment property is property lastingly held by the Company to earn rentals and/or for capital appreciation. They are presented in the statement of financial position at fair value. Gains or losses arising from a change in the fair value of investment property are recognized in the statement of comprehensive income (within profit or loss for the year) as 'other operating income/(losses), net' for the period in which they arise. The income gained on investment property is presented in the same item.

Investment property is derecognized from the statement of financial position when they are permanently disposed of and no future economic benefits are expected therefrom or on sale. The gains or losses arising from the sale of an item of investment property are determined as the difference between the disposal proceeds and the carrying amount of the asset at the date of sale. They are presented under 'other operating income/(losses), net' in the statement of comprehensive income (within profit or loss for the year).

Transfers to, or from, the group of 'investment property' is made only when there is a change in the function and purpose of a particular property. In case of a transfer from 'investment property' to 'owner-occupied property', the asset is recognized in the new group at deemed cost, which is its fair value at the date of transfer. To the opposite, in case of a transfer from 'owner-occupied property' to 'investment property' the asset is measured at fair value at the date of transfer while the difference to its carrying amount is presented as a component of the statement of comprehensive income (within other comprehensive income) and within 'revaluation reserve – property, plant and equipment' in the statement of changes in equity.

2.11. Investments in subsidiaries

Long-term investments representing shares in subsidiaries are presented in the financial statements at acquisition cost (cost) being the fair value of the consideration paid for the investment including any directly attributable costs incurred on the acquisition less accumulated impairment.

The investments of the Company in subsidiaries are subject to review for impairment. Where conditions for impairment are identified, the impairment is recognized in the statement of comprehensive income (within profit or loss for the year) (Note 2.27).

In purchases and sales of investments in subsidiaries the date of trading (conclusion of the deal) is applied.

Investments are derecognized when the rights related thereto are transferred to third parties as a result of occurrence of legal rights for that and thus the control over the economic benefits from the respective specific type of investments are being lost. The gains or losses on the sale are presented respectively as 'finance income' or 'finance costs' in the statement of comprehensive income (within profit or loss for the year).

2.12. Available-for-sale investments

Available-for-sale investments (financial assets) are non-derivative financial assets representing shares in other companies (minority interest).

Initial measurement

Available-for-sale investments (financial assets) are initially recognized at cost, being the fair value of the consideration given including the direct expenses associated with the investment (financial asset) acquisition (Note 2.23).

Subsequent valuation

Company's available-for-sale investments (financial assets) representing:

- a) shares of foreign public companies, traded in a stock exchange, qualifying as active, are subsequently measured at fair value commonly determined based on the average prices of realized transactions for the last month of the year – direct exchange prices – level 1.
- b) shares of Bulgarian public companies, traded on the Bulgarian stock market, which currently does not qualify as active due to the very limited volume of transactions and representation, as well as the economic situation in the country, are subsequently measured at fair value, as follows:
 - for minority investments in the range from 0.01% to 10% stake in the respective company - by applying the adjusted stock prices - level 2, calculated using the market analog method ,insofar as the packages, held by the Company, are small in size and may be sold on the stock market;
 - for minority investment in the range from 10.01% to 19.99% stake in the respective company - by applying of combined valuation approach, which includes level 2 valuation methods - market analog method, and level 3 method of discounted cash flows. Priority is given to evaluation results at level 3, as far as these stakes are held by the company with strategic long-term business objectives of the company, and
- c) Company's investments (financial assets) representing shares in other companies (minority interest), which are not traded in an active market and no market price quotations are available for them while the assumptions for the application of alternative valuation methods are related to high uncertainty in respect of achieving a reliable fair value determination, are measured and presented at cost (Note 2.23).

Subsequent valuation to fair value is conducted with the professional assistance of an independent licensed appraiser.

The effects of subsequent valuation of securities to fair value are presented in components, which can be recycled in profit or loss for the year, and recognized in the statement of comprehensive income (within profit or loss for the year) on disposal (sale) of the respective investment by being stated as 'finance income' or 'finance costs'.

Dividend income related to long-term investments (financial assets) representing shares in other companies (minority interest) are recognized as current income and presented in the statement of comprehensive income (profit or loss) under "financial income".

Delisting of shares due to selling is conducted by the method of weighted average price, determined at the end of the month of delisting.

All purchases and sales of available-for-sale investments (financial assets) are recognized on the "trade date" of the transaction, i.e. the date on which the Company commits to purchase or sell the asset.

The available-for-sale investments (financial assets) of the Company are reviewed for impairment at the end of each reporting period and if conditions for permanent impairment are identified, the latter is recognized in the statement of comprehensive income (within profit or loss for the year) under 'finance costs'.

Where conditions for impairment are identified, the latter is determined as the difference between the carrying amount and the recoverable value of the investment and is recognized in the statement of comprehensive income (within profit or loss for the year) unless a positive reserve for this investment was formed in prior periods – then the impairment is at first covered at the account of this reserve and is presented net in the statement of comprehensive income (in components, which can be recycled in profit or loss for the year).

2.13. Inventories

Inventories are valued at the lower of acquisition cost (cost) and net realizable value.

Expenses, incurred at bringing certain product to its current condition and location, are included in the acquisition cost (cost) as follows:

- raw materials, materials in finished form and goods – all delivery costs, including the purchase price, import customs duties and charges, transportation expenses, non-refundable taxes and other expenses, incurred for rendering the materials and goods ready for usage/sale;
- finished products and work in progress – cost of direct materials and labor and the attributable proportion of the manufacturing overheads, based on normal operating capacity of production facilities, but excluding administrative expenses, exchange rate gains and losses and borrowing costs.

The inclusion of fixed production overheads in the cost of finished and semi-finished products is based on normal production capacity. The Company has chosen to allocate the fixed production overheads to produced items by using direct labor, based on set labor standards.

Upon putting into production (sale) of inventories, the Company applies the weighted average cost method.

The net realizable value represents the estimated selling price of an asset in the ordinary course of business less the estimated cost of completion and the estimated costs necessary to make the sale.

2.14. Trade and other receivables

Commercial receivables are recognized and carried at fair value based on the original invoice amount (cost) less any allowance for uncollectable debts. In case of payments deferred over a period exceeding the common credit terms, where no additional interest payment has been envisaged or the interest considerably differs from the common market interest rates, the receivables are initially valued at their fair value and subsequently – at amortized cost, after deducting the interest incorporated in their nominal value and determined following the effective interest rate method (Note 2.23).

An estimate of allowances for doubtful and bad debts is made when significant uncertainty exists as to the collection of the full amount or a part of it. Bad debts are written-off when the legal grounds for this are available. Impairment of commercial receivables is being accrued through a respective corresponding allowance account for each type of receivable in the item ‘other expenses’ on the face of the statement of comprehensive income (within profit or loss for the year).

2.15. Interest-bearing loans and other financial resources granted

All loans and other financial resources granted are initially recognized at cost (nominal amount), which is accepted to be the fair value of the consideration received on the transaction, net of the direct costs related to these loans and granted resources. After the initial recognition, the interest-bearing loans and other granted resources are subsequently measured at amortized cost by applying the effective interest rate method. Amortized cost is calculated by taking into account all types of charges, commissions, and other costs, associated with these loans. Gains and losses are recognized in the statement of comprehensive income (within profit or loss for the year) as finance income (interest) or costs throughout the amortization period, or when the receivables are settled, derecognized or reduced.

Interest-bearing loans and other financial resources granted are classified as current ones unless (and for the relevant portion thereof) the Company has unconditionally the right to collect its receivable within a term of more than 12 months after the end of the reporting period (Note 2.23).

2.16. Cash and cash equivalents

Cash and cash equivalents include cash in hand, current accounts and short-term deposits with banks, with original maturity of less than three months (Note 2.23).

For the purposes of the statement of cash flows:

- cash proceeds from customers and cash paid to suppliers are presented at gross amount, including value added tax (20%);

- interest on received investment purpose loans is reported as payments for financial activities while the interest on working capital loans related to current activities is included in the operating activities;
- short-term (up to 3 months) blocked cash is treated as cash and cash equivalents;
- on the existence of bank deposits with original maturity of up to three months they are treated as cash and cash equivalents while the interest received thereon are included in the cash flows from investing activities;
- VAT paid on fixed assets purchased from foreign suppliers is presented on the line 'Taxes paid' while that paid on assets purchased from local suppliers is presented as 'cash paid to suppliers' in the cash flows from operating activities as far as it represents a part of the operating flows of the Company and is recovered therewith in the respective period (month).

2.17. Trade and other payables

Trade and other current amounts payable are carried at original invoice amount (acquisition cost), which is the fair value of the consideration to be paid in the future for goods and services received. In case of payments deferred over a period exceeding the common credit terms, where no additional interest payment has been envisaged or the interest considerably differs from the common market interest rates, the payables are initially valued at their fair value and subsequently – at amortized cost, after deducting the interest incorporated in their nominal value and determined following the effective interest rate method (Note 2.23).

2.18. Interest-bearing loans and other borrowings

All loans and other borrowings are initially recognized at cost (nominal amount), which is accepted to be the fair value of the consideration received on the transaction, netted of the direct costs related to these loans and borrowings. After the initial recognition, the interest-bearing loans and other borrowings are subsequently measured at amortized cost by applying the effective interest rate method. The amortized cost is calculated by taking into account all types of charges, commissions and other costs, including any discount or premium on settlement associated with these loans. Gains and losses are recognized in the statement of comprehensive income (within profit or loss for the year) as finance costs (interest) or income throughout the amortization period, or when the liabilities are derecognized or reduced (Note 2.23).

Interest-bearing loans and other borrowings are classified as current ones unless (and for the relevant portion thereof) the Company has unconditionally the right to settle its obligation within a term of more than 12 months after the end of the reporting period.

2.19. Capitalization of borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of the cost of that asset. A qualifying asset is an asset that necessarily takes at least a 12-month period of time to get ready for its intended use or sale.

The amount of borrowing costs eligible for capitalization to the value of a qualifying asset is determined by applying a capitalization rate. The capitalization rate is the weighted average of the borrowing costs applicable to the borrowings of the Company that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset.

The capitalization of borrowing costs as part of the cost of a qualifying asset commences when the following conditions are met: expenditures for the asset are being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress.

Borrowing costs are also reduced by any investment income earned on the temporary investment of those borrowed funds.

2.20. Leases

Finance lease

Lessee

Finance leases, which transfer to the Company a substantial part of all risks and rewards incidental to ownership of the leased property, plant and equipment, are recognized as assets in the statement of financial position of the lessee and are presented as leased item of property, plant and equipment at their immediate sale price or, if lower, at the present value of the minimum lease payments. The lease payments are apportioned between the finance cost (interest) and the attributable portion (reduction) of the lease liability (principal) so as to achieve a consistent interest rate on the remaining outstanding principal balance of the lease liability. Interest expense is included in the statement of comprehensive income (within profit or loss for the year) as finance costs (interest) based on the effective interest rate.

Assets acquired under finance lease are depreciated on the basis of their useful economic life and within the lease term.

Lessor

Finance lease where a substantial portion of all risks and rewards incidental to the ownership of the leased asset is transferred outside the Company, is written-off from the goods of the lessor and is presented in the statement of financial position as a receivable at an amount equal to the net investment in the lease. The net investment in the lease agreement represents the difference between the total amount of minimum lease payments under the finance lease agreement and the non-guaranteed residual value, accrued for the lessor and the non-earned financial income. The difference between the carrying amount of the leased asset and the immediate (fair selling) value is recognized in the statement of comprehensive income (within profit or loss for the year) in the beginning of the lease term (when the asset is delivered) as sales income.

The recognition of the earned finance income as current interest income is based on the application of the effective interest rate method.

Operating lease***Lessee***

Leases where the lessor keeps a substantial part of all risks and economic benefits incidental to the ownership of the specific asset are classified as operating leases. Therefore, the asset is not included in the statement of financial position of the lessee.

Operating lease payments are recognized as expenses in the statement of comprehensive income (within profit or loss for the year) on a straight-line basis over the lease term.

Lessor

Lessor continues to hold a significant part of all risks and rewards of ownership over the said asset. Therefore the asset is still included in its tangible fixed assets while its depreciation for the period is included in the current expenses of the lessor.

Lease income from operating leases is recognized on a straight-line basis over the lease term. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

2.21. Pensions and other payables to personnel under the social security and labor legislation

The employment and social security relations with the employees of Sopharma AD are based on the provisions of the Labor Code and the effective social security legislation.

Short-term benefits

Short-term employee benefits in the form of remuneration, bonuses and social payments and benefits (payable within 12 months after the end of the period when the employees have rendered the service or has met the required terms and requirements) are recognized as an expense in the statement of comprehensive income (within profit or loss for the year) in the period when the service thereon has been rendered or the requirements for their receipt have been met and as a current liability (less any amounts already paid and deductions due) at their undiscounted amount. The Company's obligations for social security and health insurance are recognized as a current expense and liability at their undiscounted amount together with the relevant benefits and within the period of the respective income to which they are related.

At the end of the reporting period, the Company measures the estimated costs on the accumulating compensated absences, which amount is expected to be paid as a result of the unused entitlement. The measurement includes the estimated expenses on the employee's remuneration and the statutory social security and health insurance contributions due by the employer thereon.

Profit-based bonuses

According to the Articles of Association the Executive Director is entitled to receive a one-time remuneration (bonus) amounting up to 1% of the net profit of the Company per decision of the Annual General Meeting. When a positive financial result for the past financial year is reported and a decision by

the Annual General Meeting of Shareholders is taken, 2% of the net profit of the Company shall be distributed among the members of senior management. The Board of Directors shall decide which particular members shall be included in this group.

Long-term retirement benefits

Defined contribution retirement plans

A major obligation of the Company in its capacity of an employer is to make the mandatory social security contributions for the hired employees to the Pensions Fund, the Supplementary Mandatory Pension Security (SMPS) Fund, to the General Diseases and Maternity (GDM) Fund, the Unemployment Fund, the Labor Accident and Professional Diseases (LAPD) Fund, the Guaranteed Receivables of Workers and Employees (GRWE) Fund and for health insurance. Social security and health insurance contributions are defined annually under the Law on the Budget of State Social Security and the Law on the Budget of National Health Insurance Fund for the respective year. The contributions are split between the employer and employee in line with rules of the Social Security Code (SSC) in a ratio of 60:40 (2012: 60:40).

These social security retirement plans, applied by the Company in its capacity of an employer, are defined contributions plans. Under these plans, the employer pays defined monthly contributions to the government funds as follows: Pensions Fund, GDM Fund, Unemployment Fund, LAPD Fund, as well as to universal and professional pension funds – on the basis of rates fixed by law, and has no legal or constructive obligation to pay further contributions if the funds do not hold sufficient assets to pay the respective individuals the benefits they have worked-out over the period of their service. The obligations referring to health insurance are analogous.

There is no established and functioning private voluntary social security fund at the Company.

The Company's contributions to defined contribution plans for social and health insurance are recognized as a current expense in the statement of comprehensive income (profit or loss), except if IFRS requires this amount to be capitalized in the prime cost of an asset and as a current obligation at an undiscounted amount together with and within period of the labor and of the accrual of the income of employees with which income the contributions are linked.

Defined benefit plans

In accordance with the requirements of the Labor Code, the Company, in its capacity as an employer in Bulgaria, is obliged to pay to its personnel upon retirement an indemnity, which depending on the length of service at the entity varies between two and six gross monthly salaries as at the termination date of the employment. In their nature these are defined benefit schemes.

The calculation of the amount of these liabilities necessitates the participation of qualified actuaries in order to determine their present value at the date of the financial statements, at which they are presented in the statement of financial position, and respectively the change in their value - in the statement of comprehensive income as: a) the cost of current and past service, interest cost and the effects of layoffs and settlement are recognized immediately in the period in which they occur and are presented in the current profit or loss under "personnel cost", and b) the effects of subsequent valuations of liabilities which are in essence actuarial gains and losses are recognized immediately, in the period, in which they

occur, and are presented in other components of comprehensive income under "subsequent revaluation of defined benefit retirement plans". Actuarial gains and losses arising from changes in actuarial assumptions and experience.

At the end of each reporting period, the Company assigns certified actuaries who provide their report with calculations regarding the long-term retirement benefit obligations. For this purpose, they apply the Projected Unit Credit Method. The present value of the defined benefit obligation is determined by discounting the estimated future cash flows, which are expected to be paid within the maturity of this obligation, and using the interest rates of long-term government bonds with similar term, sold in Bulgaria, where the Company operates.

Termination benefits

In accordance with the provisions of the Labor Code, the Company in its capacity of employer is obliged, upon termination of the employment contracts prior to retirement, to pay certain types of indemnities.

The Company recognizes employee benefit obligations on employment termination before the normal retirement date when it is demonstrably committed, based on announced plan, to terminating the employment contract with the respective individuals without possibility of withdrawal or in case of formal issuance of documents for voluntary redundancy. Termination benefits due after more than 12 months from the end of the reporting period are discounted and presented in the statement of financial position at their present value.

2.22. Share capital and reserves

The Company is a joint-stock one and is obliged to register with the Commercial Register a specified ***share capital***, which should serve as a security for the creditors of the Company for execution of their receivables. The shareholders are liable for the obligations of the Company up to the amount of the share of the capital held by each of them and may claim refunding of this share only in case of liquidation or bankruptcy proceedings. The Company reports its share capital at the nominal value of the shares registered in the court.

According to the requirements of the Commercial Act and the Articles of Association, the Company is obliged to set aside a ***Reserve Fund*** by using the following sources:

- at least one tenth of the profit, which should be allocated to the Fund until its amount reaches one tenth of the share capital or any larger amount as may be decided by the General Meeting of Shareholders;
- any premium received in excess of the nominal value of shares upon their issue (share premium reserve);
- other sources as provided for by a decision of the General Meeting.

The amounts in the Fund can only be used to cover annual loss or losses from previous years. When the amount of the Fund reaches the minimum value specified in the Articles of Association, the excess may be used for increasing share capital.

Treasury shares are presented in the statement of financial position at cost (acquisition cost) whereas Company's equity is decreased with their amount. Gains or losses on sales of treasury shares are at the account of and carried directly to Company's equity in the 'retained earnings' component.

Revaluation reserve – property, plant and equipment is set aside from:

- gain from the difference between the carrying amount of property, plant and equipment and their fair value at the date of each revaluation; and
- gain from the difference between the carrying amount of property, stated within the group 'owner occupied property', and their fair value at the date on which they are transferred to the group 'investment property'.

Deferred tax effect on the revaluation reserve is directly carried at the account of this reserve.

Revaluation reserve is transferred to the 'accumulated profits' component when the assets are derecognized from the statement of financial position or are fully depreciated.

The revaluation reserve covers the impairment of the assets with which it relates. It may be used in the implementation of Company's dividend and capital policies only after it is transferred to the 'retained earnings' component.

Available-for-sale financial assets reserve is being set aside from the difference between the carrying amount of the available-for-sale financial assets and their fair values at the revaluation date. This reserve is transferred to current profit and loss in the statement of comprehensive income (within profit or loss for the year) when the financial assets are disposed of (sold) by the Company and/or on identified permanent impairment of particular financial assets.

2.23. Financial instruments

2.23.1. Financial assets

The Company classifies its financial assets in the following categories: "loans and receivables" and "available-for-sale financial assets". The classification depends on the nature and purpose (designation) of the financial assets at the date of their acquisition. The management determines the classification of the financial assets of the Company at the time of their initial recognition on the statement of financial position.

The Company usually recognizes its financial assets in the statement of financial position on the trade date, being the date on which the Company commits to purchase the respective financial assets. All financial assets are measured at their fair value plus the directly attributable transaction costs.

Financial assets are derecognized from the Company's statement of financial position when the rights to receive cash from these assets have expired or have been transferred, and the Company has transferred substantially all the risks and rewards of ownership of the asset to another entity (person). If the Company retains substantially all risks and rewards associated with the ownership of a particular transferred

financial asset, it continues to recognize the transferred asset in its statement of financial position but also recognizes a secured liability (a loan) for the consideration received.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are measured in the statement of financial position at their amortized cost using the effective interest method less any allowance for impairment. These assets are included in the group of current assets when having maturity within 12 months or within a common operating cycle of the Company while the remaining ones are carried as non-current assets.

This group of financial assets includes: loans granted, commercial receivables, other receivables from counterparts and third parties, cash and cash equivalents from the statement of financial position (Notes 2.14, 2.15 and 2.16). Interest income on loans and receivables is recognized by applying the effective interest rate except for short-term receivables (less than three months) where the recognition of such interest would be unjustifiable as immaterial and within the common credit terms. It is presented in the statement of comprehensive income (within profit or loss for the year) under the item 'finance income'.

At the date of each statement of financial position, the Company assesses whether events and circumstances have occurred that indicate the existence of objective evidence necessitating loans and receivables to be impaired (Note 2.27).

Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative assets that are either acquired for the purpose of being sold or are not classified in any other category. These are usually shares or interests in other companies, acquired for investment purposes (available-for-sale investments), and are included within non-current assets, except where the Company intends to sell them in the following 12 months and is actively searching for a buyer (Note №2.12).

Available-for-sale financial assets are initially measured at acquisition cost which is the fair value of the price paid, including the acquisition costs, included in the investment.

Revaluation of available-for-sale financial assets is at fair value, except for shares of companies, not traded on a stock exchange (Note №12.2).

The effects, gains or losses, of revaluation to fair value of the available-for-sale investments are included in the statement of comprehensive income (within other comprehensive income) under the item 'net change in fair value of available-for-sale financial assets' and are accumulated to a separate equity component – 'available-for-sale financial assets reserve'.

Where subsequent permanent impairment is identified or on sale of an available-for-sale investment, the amount of impairment and all previously accumulated losses (net) to the reserve are recognized in the statement of comprehensive income (within profit or loss for the year) as 'finance costs' Analogously, on each sale of investment of this type, the unrealized gains accumulated in the reserve are recognized in the statement of comprehensive income (within profit or loss for the year) as 'finance income'.

The recycling of accumulated effects from change in the fair value of available-for-sale investments are presented with other comprehensive income (in the item 'net change in fair value of available-for-sale financial assets'), net of those resulting from new revaluations for the period.

Dividends on shares, classified as available-for-sale financial assets, are recognized in the statement of comprehensive income (within profit or loss for the year) when the Company's right to receive the dividends is established.

The available-for-sale investments are reviewed at each date of the statement of financial position for events or circumstances indicating the existence of objective evidence for impairment of a particular financial asset or group of assets. Financial assets are impaired if their carrying amount is higher than the expected recoverable amount. The recognized impairment loss is equal to the difference between the acquisition cost less the repayments and their recoverable amount, which is accepted to be equal to the present value of the expected future cash flows, discounted at the current interest rate or through the yield for similar financial assets.

2.23.2. Financial liabilities and equity instruments

The Company classifies debt and equity instruments either as financial liabilities or as equity in accordance with the substance of the contractual arrangements with the respective counterparty regarding these instruments.

Financial liabilities

Financial liabilities include loans and payables to suppliers and other counterparts. They are initially recognized in the statement of financial position at fair value net of the directly attributable transaction costs and are subsequently measured at amortized cost using the effective interest method (Notes 2.17, 2.18, 2.20).

2.24. Income taxes

Current income taxes are determined in accordance with the requirements of the Bulgarian tax legislation – the Corporate Income Taxation Act. The nominal income tax rate for year 2013 was 10 % (2012: 10%).

Deferred income taxes are determined using the liability method on all temporary differences, existing at the financial statements date, between the carrying amounts of the assets and liabilities and their tax bases.

Deferred tax liabilities are recognized for all taxable temporary differences, with the exception of those originating from recognition of an asset or liability, which has not affected the accounting and the taxable profit/(loss) as at the date of the transaction.

Deferred tax assets are recognized for all deductible temporary differences and the carry-forward of unused tax losses, to the extent that it is probable they will reverse and a taxable profit will be available or taxable temporary differences might occur, against which these deductible temporary differences can be utilized, with the exception of the differences arising from the initial recognition of an asset or liability, which has affected neither the accounting nor taxable profit or loss as at the date of the transaction.

The carrying amount of all deferred tax assets is reviewed at each statement of financial position date and reduced to the extent that it is probable that they will reverse and sufficient taxable profit will be generated or taxable temporary differences will occur in the same period, whereby they can be deducted or set-off.

Deferred taxes, related to items that are accounted for as other components of comprehensive income or other item in the statement of financial position, are also reported directly in the respective component or item.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied in the period when the asset will be realized or the liability will be settled (paid), based on the tax laws that are enacted or substantively enacted.

As at 31 December 2013, the deferred income taxes were computed at a tax rate of 10 % (31 December 2012: 10 %).

2.25. Earnings per share

Basic earnings per share are calculated by dividing net profit or loss attributable to ordinary equity holders by the weighted average number of ordinary shares outstanding during the period.

The weighted average number of ordinary shares outstanding during the period is the number of ordinary shares outstanding during at the beginning of the period, adjusted by the number of ordinary shares bought back or issued during the period multiplied by a time-weighting factor. This factor represents the number of days that the shares are outstanding as a proportion of the total number of days in the period.

In case of a capitalization, additional issue or split, the number of the outstanding ordinary shares as at the date of such event, is adjusted as to reflect the proportional change in the number of outstanding ordinary shares as if the event has occurred in the beginning of the earliest presented period.

Diluted earnings per share are not calculated because no dilutive potential ordinary shares have been issued.

2.26. Segment reporting

The Company identifies its reporting segments and discloses segment information in accordance with the organizational and reporting structure used by the management. Operating segments are business components, which are regularly measured by members of the management who take operating decisions by using financial and operating information prepared specifically on the segment for the purposes of current monitoring and assessment of results and allocating Company's resources.

Company's operating segments are currently monitored and directed separately as each of them represents a separate business area that offers various products and bears various business risks and rewards. Company's operating segments include the business fields by individual lines of medicinal forms production – tablets, ampoules, other.

Information by operating segments

The Company uses one main measuring unit – gross margin (profit) for measuring the results in the operating segments and allocation of resources between them. It is defined as the difference between segment revenue and segment expenses directly attributable to the respective segment.

Segment assets, liabilities, respective revenue, expenses and results include those that are and can be directly attributable to the respective segment as well as such that can be allocated on a reasonable basis. Usually they include: (a) for revenue - sales of finished products; (b) for expenses - raw materials and consumables used, depreciation and amortization and production staff remuneration; (c) for assets - property, plant and equipment and inventories; (d) for liabilities - payables to personnel and for social security. Capital expenses (investments) by business segments are differentiated expenses incurred in the period of acquisition or construction of segment non-current assets, which are expected to be used for more than one period.

The Company manages its investments in securities, trade accounts and financial resources granted/received as well as taxes at entity's level and they are not allocated at segment level.

The results of the operations regarded as accidental ones compared to the main types of operations (activities) of the Company as well as revenue, expenses, liabilities and assets that are not subject to allocation are stated separately in the item 'total at Company level'. In general, these amounts include: other operating income unless originating from the operation of a particular segment, administrative expenses, interest income and expenses, realized and unrealized gains and losses from foreign currency transactions and investments, investments in other companies, trade and other receivables, commercial payables and loans received, tax accounts, general-purpose production and administrative equipment.

The applied accounting policy for segment reporting is based on that used by the Company for the preparation of its statutory financial statements for public purposes.

2.27. Critical accounting judgments on applying the Company's accounting policies. Key estimates and assumptions of high uncertainty.

Inventories

Normal capacity

The normal production capacity of the Company is determined on the grounds of the monthly weighted average man-hours worked-out in three consecutive reporting periods (years) individually for each type of production and each workshop.

Allowance for impairment

At the end of each financial year, the Company reviews the state, useful life and usability of the existing inventories. Where inventories are identified that are potentially likely to not be realized at their current carrying amount in the following reporting periods, the Company impairs the inventories to net realizable value.

As a result of the reviews and analysis in 2013 there has been reported impairment of inventories in the amount of 1,125 thousand BGN (2012: 619 thousand BGN) (Note № 9) .

Impairment of investments in subsidiaries

As at the date of every quarterly financial statement the management makes an assessment about whether indicators for impairment exist in respect to its investments in subsidiaries. The following are accepted as main indicators for impairment: significant volume reduction (over 25%) or termination of activities of the subsidiary where investments have been made; reporting of losses for a longer period of time (over three years) as well as reporting of negative net assets or assets below the registered share capital. The calculations were made by the management with the assistance of independent certified appraisers. As a base for projected pre-tax cash flows, the Company uses financial budgets developed by the respective companies that cover a three- to five-year period, as well as other average-term and long-term plans and intents for their development, including projections for basic economic ratios at national level and at the level of EU/the Balkans. The key assumptions used in the calculation of the recoverable amount are:

- growth rate – between 0% to 29%;
- interest rate /price of borrowing/ – from 3.70% to 10.30%;
- discount rate (based on WACC) – from 7.6% to 27.7%.

The key assumptions used in the calculations are defined specifically for each company and according to its specific operations, business environment and risks.

The tests and assumptions of the management for impairment of investments are made through the prism of its projections and intents on the future economic benefits, which are expected from the subsidiaries, including trade and industrial experience, ensuring position in the Bulgarian and in foreign markets, expectations for future sales, etc.

As a result of assessments made in 2013 no impairments of certain investments in subsidiaries were recognized (2012: 975 thousand BGN) (Note №10 and Note №17).

Operating lease

The Company has classified a building, leased to a related party under operating lease terms, in the group of 'property, plant and equipment'. Since a significant part of the building is used thereby in its own operations as well the management has decided that the building shall not be treated as investment property.

Impairment of receivables

The Company estimates the losses from doubtful and bad debts at each balance sheet date on individual basis. Where difficulties in collecting certain receivables are observed, they are subject to analysis in order to determine the actually collectable portion therefrom while the remaining portion to the nominal value is recognized in the statement of comprehensive income (within profit or loss for the year) as impairment (Note 9).

After 180 days of delay it is already considered that indicators for impairment may exist. In the judgment of collectability of receivables, the management performs analysis of the total exposure of each counterparty in order to establish the actual possibility for their collection and not only at the level of past due individual receivables of a counterparty, including the possibilities of collecting interest for delay. When the collectability of a receivable (a group of receivables) is highly uncertain, an assessment is made what part thereof is secured by collateral (pledge, mortgage, warrant, bank guarantee) and thus with

ensured collection (through future realization of the collateral or guarantee payment). Where the management has judged that a very high uncertainty exists as to the collectability of certain receivables or part of them and they are not secured by collateral, the receivables are fully written off.

For 2013, the recognized impairment of receivables (net of the reversals) amounts to 1,653 thousand BGN (2012: 1,373 thousand BGN).

Litigation provisions

With regard to the pending litigations against the Company (as a defendant), the management together with Company's lawyers has judged that at this stage the probability and risks of a negative outcome therefrom is still below 50% and therefore, it has not included a provisions for litigation payables in the statement of financial position as at 31 December 2013 (Note № 38).

Deferred tax assets

The Company has not recognized deferred tax assets at the amount of 1,332 thousand BGN (31 December 2012L 1,332 thousand BGN) related to impairment of investments in subsidiaries because the management is not planning to dispose of these investments and has judged that it is unlikely the temporary difference to be manifested in a foreseeable future. The temporary difference on which no tax asset is recognized amounts to 13,316 thousand BGN (31 December 2012: 13,316 thousand BGN).

3. REVENUE

The main *revenue* earned from sales of Company's finished products includes:

	<i>2013</i> <i>BGN '000</i>	<i>2012</i> <i>BGN '000</i>
Export	153 066	150 942
Domestic market	62 988	59 349
Total	216 054	210 291

<i>Sales of products - export</i>	<i>2013</i> <i>BGN '000</i>	<i>2012</i> <i>BGN '000</i>
Tablet dosage forms	117 308	117 554
Ampoule dosage forms	16 640	13 513
Syrup dosage forms	11 676	10 934
Ointments	4 588	5 961
Lyophilic products	2 169	2 341
Suppositories	437	402
Drops	248	197
Infusion solutions	-	40
Total	153 066	150 942

<i>Sales by product – domestic market</i>	<i>2013</i> <i>BGN '000</i>	<i>2012</i> <i>BGN '000</i>
Tablet dosage forms	35 134	36 005
Ampoule dosage forms	18 079	16 596
Lyophilic products	4 206	3 126
Syrup dosage forms	1 629	1 195
Ointments	1 591	1 328
Drops	633	390
Suppositories	390	345
Other	1 326	364
Total	62 988	59 349

The breakdown of *sales* by geographic regions is as follows:

	2013	Relative	2012	Relative
	BGN '000	share	BGN '000	share
Europe	130 332	60%	131 147	62%
Bulgaria	62 988	29%	59 349	28%
Other countries	22 734	11%	19 795	9%
Total	216 054	100%	210 291	100%

The total revenue from transaction with the largest clients of the Company is as follows:

	2013	% of	2012	% of
	BGN '000	revenue	BGN '000	revenue
Client 1	63 237	29%	69 868	33%
Client 2	61 491	28%	58 815	28%
Client 3	44 966	21%	38 231	18%

4. OTHER OPERATING INCOME AND LOSSES

Company's *other operating income and losses* include:

	2013	2012
	BGN '000	BGN '000
<i>Sales of materials</i>	16 801	17 205
<i>Cost of materials sold</i>	(16 629)	(16 875)
Gain on sales of materials	172	330
<i>Sales of long-term assets</i>	254	285
<i>Book value of sold long-term assets</i>	(303)	(542)
Gain on sales of long-term assets	(49)	(257)
<i>Sales of goods</i>	1 536	1 616
<i>Cost of goods sold</i>	(871)	(1 015)
Gain on sales of goods	665	601
Services rendered	2 814	2 637
Received indemnities	-	705
Sales of building rights	-	416
Net loss from exchange differences under commercial receivables and payables and current accounts	(538)	(333)
Net loss from revaluation of investment properties to fair value	(200)	(216)
Other income	206	260
Total	3 070	4 143

Income from sales of materials comprises mainly: sales of substances and packaging materials - aluminum foil, vials, tubes etc.

Services rendered include:

	<i>2013</i>	<i>2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Rents	1 726	1 631
Social services	416	407
Manufacturing	177	138
Gamma radiation	119	126
Laboratory analysis	110	73
Regulatory services	110	58
Transport organization	46	21
Other	110	183
Total	2 814	2 637

Sales of goods include:

	<i>2013</i>	<i>2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Foodstuffs	815	816
Goods with technical designation	474	458
Cosmetics	108	214
Food supplements	139	128
Total	1 536	1 616

The *cost of goods sold* by type is as follows:

	<i>2013</i>	<i>2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Foodstuffs	675	672
Cosmetics	96	192
Food supplements	67	83
Goods with technical designation	33	68
Total	871	1 015

5. RAW MATERIALS AND CONSUMABLES USED

The *raw materials and consumables* used include:

	<i>2013</i>	<i>2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Basic materials	40 335	44 212
Spare parts, laboratory and technical materials	5 307	5 542
Electric energy	3 496	2 750
Heat power	3 235	3 560
Fuels and lubricating materials	1 254	1 366
Water	733	770
Working clothes	593	707
Scrapping and loss of materials	52	22
Impairment of materials	27	73
Total	55 032	59 002

Expenses on *basic materials* include:

	<i>2013</i>	<i>2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Substances	22 698	25 052
Packaging materials	6 699	7 471
Aluminum and PVC foil, vials, tubes	4 737	5 290
Liquid and solid chemicals	3 071	3 375
Ampoules	2 360	2 593
Herbs	770	431
Total	40 335	44 212

6. HIRED SERVICES EXPENSE*Hired services expense* includes:

	<i>2013</i>	<i>2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Manufacturing	25 337	30 702
Consulting services	9 049	5 928
Advertising	7 915	9 687
Transport	3 366	2 808
Rentals	2 427	2 141
Logistic services – domestic market	1 528	1 887
Buildings and equipment maintenance	1 182	1 985
Security	904	855
Civil contracts	775	1 077
State and regulatory fees	763	811
Insurance	756	888
Services on registration of medicines	739	944
Subscription fees	718	758
Local taxes and charges	667	693
Medical service	659	501
Taxes on expenses	557	523
Medicines destruction costs	350	199
Communications	348	525
Logistic services on export	315	396
Vehicles repair and maintenance	312	392
Documentation translation	303	601
Fees for servicing of current bank accounts	282	331
Commission fees	169	271
License fees and charges	149	321
Courier services	136	163
Clinical trials	105	276
Service fees	33	47
Total	59 844	65 710

7. EMPLOYEE BENEFITS EXPENSE

Employee benefits expense include:

	<i>2013</i>	<i>2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Current wages and salaries	23 909	25 368
Performance-based bonuses	1 125	1 224
Social security/health insurance contributions	4 268	5 122
Social benefits and payments	2 176	2 268
Accruals for unused paid leaves	514	546
Social security/health insurance contributions on leaves	82	90
Accruals for long-term payables to personnel	260	241
Total	32 334	34 859

Accrued amount on *long-term payables to personnel* (Note № 30) include:

	<i>2013</i>	<i>2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Seniority payments	185	160
Interest payments	72	76
Net actuarial loss, reported in the period	(1)	5
Total	256	241

8. OTHER OPERATING EXPENSES

Other operating expenses include:

	2013	2012
	BGN '000	BGN '000
Entertainment allowances	2 655	2 154
Accrued impairment of receivables, net (Note № 9)	1 653	1 373
Accrued impairment of finish goods and unfinished products (Note № 9)	1 098	546
Other taxes and payments to the budget	768	186
Business trips	695	938
Scrapping of finish goods and unfinished products	437	159
Donations	312	246
Written-off receivables	155	-
Scrapping and loss of long-term assets	124	149
Trainings	106	83
Awards on litigations	55	285
Unrecognized tax credit on VAT	37	54
Scrapping of permanent crops	4	17
Scrapping and losses of goods	4	
Other	181	29
Total	8 284	6 219

9. IMPAIRMENT OF CURRENT ASSETS

Impairment losses on current assets include:

	2013	2012
	BGN '000	BGN '000
<i>Impairment of receivables</i>	2 316	1 403
<i>Reversed impairment of receivables</i>	(663)	(30)
Net change of impairment of receivables	1 653	1 373
Impairment of finished products	1 000	541
Impairment of unfinished products	98	5
Impairment of materials	27	73
Total	2 778	1 992

10. IMPAIRMENT OF NON-CURRENT ASSETS

Impairment of non-current assets includes:

	2013	2012
	BGN '000	BGN '000
Impairment of long-term tangible assets	193	-
Impairment of investments in subsidiaries	-	975
	193	975

11. FINANCE INCOME*Finance income* includes:

	<i>2013</i> <i>BGN'000</i>	<i>2012</i> <i>BGN'000</i>
Income from participating interests	5 889	6 108
Interest income on loans granted	4 008	5 034
Income from liquidation shares in subsidiaries	109	-
Net gain on exchange rate differences on loans	-	451
Income from apportionment of long-term assets in subsidiaries	-	120
Net gain from operations with securities	-	41
Interest income on deposits	-	3
Total	10 006	11 757

12. FINANCE COSTS*Finance costs* include:

	<i>2013</i> <i>BGN'000</i>	<i>2012</i> <i>BGN'000</i>
Impairment of available-for-sale investments	6 746	469
Interest expense on loans received	5 688	5 472
Net loss from operations with securities	4 509	-
Bank fees and charges on loans and guarantees	289	246
Net loss from exchange rate differences on loans	68	0
Interest expense on finance lease	49	264
Total	17 349	6 451

13. OTHER COMPREHENSIVE INCOME

Other comprehensive income includes:

	2013		2012	
	BGN '000		BGN '000	
Net change in the fair value of available-for-sale financial assets				
<i>Profit throughout the year</i>	470		513	
<i>Reduced by: Reclassification adjustments of (profit) / losses included in the profit or loss for the year</i>	-	470	(1)	512
Gain on revaluation of property, plant and equipment		(353)		18
Subsequent valuations of defined benefit retirement plans		(80)		(108)
Other comprehensive income, total		37		422
Tax on income, related to components of other comprehensive income		35		(2)
Total comprehensive income for the year		<u>72</u>		<u>420</u>

Tax effects of components of comprehensive income are as follows:

	2013			2012		
	BGN'000			BGN'000		
	Value before tax	Savings from / (expense for) tax	Net from tax value	Value before tax	Savings from/ (expense for) tax	Net from tax value
Net change in the fair value of available-for-sale financial assets	470	-	470	512	-	512
Gain from revaluation of property, plant and equipment	(353)	35	(318)	18	(2)	16
Subsequent revaluation of defined benefit retirement plans	(80)	-	(80)	(108)	-	(108)
Other comprehensive income for the year, net of tax	<u>37</u>	<u>35</u>	<u>72</u>	<u>422</u>	<u>(2)</u>	<u>420</u>

The net change in the fair value of available-for-sale financial assets is related to valuation of shares in public companies, which according to Bulgarian legislation are not subject to corporate tax.

14. PROPERTY, PLANT AND EQUIPMENT

	<i>Land and buildings</i>		<i>Property, plant and equipment</i>		<i>Other</i>		<i>In process of acquisition</i>		<i>Total</i>	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
	<i>BGN'000</i>	<i>BGN'000</i>	<i>BGN'000</i>	<i>BGN'000</i>	<i>BGN'000</i>	<i>BGN'000</i>	<i>BGN'000</i>	<i>BGN'000</i>	<i>BGN'000</i>	<i>BGN'000</i>
Book value										
Balance at 1 January	69 913	68 373	88 057	81 892	23 276	17 813	78 617	32 892	259 863	200 970
Additions	2 637	1 976	1 196	1 201	910	1 533	19 558	57 034	24 301	61 744
Transfer to property, plant and equipment	43 758	341	51 856	5 815	1 510	4 825	(97 124)	(10 981)	-	-

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Transfer to investment property	(236)		(171)		(12)	-	-	-	(419)	
Allowance for impairment	(116)	-	(77)	-	(2)	-	-	(195)	-	
Disposals	(165)	(541)	(922)	(680)	(1 921)	(883)	(68)	(328)	(3 076)	(2 432)
Effect of revaluation to fair value	(160)	-	-	-	-	-	-	-	(160)	-
Balance at 31 December	115 867	69 913	140 110	88 057	23 773	23 276	983	78 617	280 733	259 863
Accumulated depreciation										
Balance at 1 January	6 654	4 957	54 557	50 500	11 791	10 465	-	-	73 002	65 922
Depreciation charge for the year	2 418	1 714	6 158	4 618	2 449	2 058	-	-	11 025	8 390
Depreciation written-off	(8)	(17)	(854)	(561)	(784)	(732)	-	-	(1 646)	(1 310)
Impairment	182	-	12	-	-	-	-	-	194	-
Balance at 31 December	9 246	6 654	59 873	54 557	13 456	11 791	-	-	82 575	73 002
Carrying amount at 31 December	106 621	63 259	80 237	33 500	10 317	11 485	983	78 617	198 158	186 861
Carrying amount at 1 January	63 952	63 952	33 500	31 392	11 485	7 348	78 617	32 892	186 861	135 048

As at 31 December 2013 the Company's tangible fixed assets include: land amounting to 30,865 thousand BGN (31 December 2012: 28,489 thousand BGN) and buildings of carrying amount 75,756 thousand BGN (31 December 2012: 34,770 thousand BGN).

Tangible fixed assets in progress as at 31 December include:

- expenses on construction of new production buildings – 36 thousand BGN (31 December 2012: 56,221 thousand BGN);
- supply of equipment at the amount of 734 thousand BGN (31 December 2012: 19,987 thousand BGN)
- advances granted - none (31 December 2012: 1,750 thousand BGN);
- buildings reconstruction – 210 thousand BGN (31 December 2012: 650 thousand BGN);
- other – 3 thousand BGN (31 December 2012: 9 thousand BGN).

As of 31 December 2012 in the costs of delivery of equipment is included the amount of 7,559 thousand BGN representing machines and equipment, acquired by the Company and in the process of commissioning for new tablet production. The machines and equipment are purchased under a contract for financing under Operational Program "Development of the Competitiveness of the Bulgarian Economy 2007 – 2013. (Note № 31)

The amount of other assets as at 31 December 2013 includes also biological assets – Golden Chain (Laburnum anagyroides) plantation at the amount of 119 thousand BGN (31 December 2012: 123 thousand BGN).

Operating lease

The Company leased tangible fixed assets with carrying amount of 7,277 thousand BGN as at 31 December 2013 to related parties (31 December 2012: 7,811 thousand BGN). In addition, tangible fixed

assets at carrying amount of 45 thousand BGN were leased to third parties as at 31 December 2013 (31 December 2012: 42 thousand BGN).

Finance lease

As at 31 December 2013, assets at the carrying amount of 221 thousand BGN were acquired under finance lease contracts (31 December 2012: 1,141 thousand BGN).

Other data

The book value of fully depreciated tangible fixed assets, used in the Company's activities according to their groups, is as follows:

- machinery and equipment – 24,585 thousand BGN (31 December 2012: 21,224 thousand BGN);
- transportation vehicles – 907 thousand BGN (31 December 2012: 905 thousand BGN);
- furniture and fixtures – 4,480 thousand BGN (31 December 2012: 3,905 thousand BGN).

As at 31 December 2013, there were pledges on long-term fixed assets of the Company in connection with loans as follows:

- Land and buildings with a carrying value respectively 12,311 thousand BGN and 72,398 thousand BGN (31 December 2012: respectively 12,311 thousand BGN and 33,058 thousand BGN) (Note № 27 and Note № 32);
- Pledges on machinery – none (31 December 2012: 581 thousand BGN) (Note № 27 and Note № 32);
- Pledges on equipment – 43,559 thousand BGN (31 December 2012: 31,954 thousand BGN) (Note № 27 and Note № 32).

As at 31 December 2013 of interest expenses and fees for qualifying assets are capitalized to the cost of acquisition at the amount of 3,170 thousand BGN (31 December 2012: 2,079 thousand BGN).

15. INTANGIBLE ASSETS

	<i>Intellectual property rights</i>		<i>Software</i>		<i>Assets in progress</i>		<i>Total</i>	
	<i>2013</i>	<i>2012</i>	<i>2013</i>	<i>2012</i>	<i>2013</i>	<i>2012</i>	<i>2013</i>	<i>2012</i>
<i>Book value</i>	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN'000</i>	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>
Balance at 1 January	1 941	1 140	2 277	2 082	2 105	1 786	6 324	5 008
Additions	13	99	11	92	460	1 125	484	1 316
Written-off	(1)			(1)			(1)	-
Transfer	376	702	1 836	104	(2 212)	(806)	-	-
Balance at 31 December	2 329	1 941	4 124	2 277	353	2 105	6 807	6 324
Accumulated amortization								
Balance at 1 January	820	508	1 530	1 114	-	-	2 351	1 622
Amortization charge for the year	367	312	429	417	-	-	796	729
Written-off amortization	(1)			(1)			(1)	-
Balance at 31 December	1 186	820	1 959	1 530	-	-	3 146	2 351
Carrying amount at 31 December	1 143	1 121	2 165	747	353	2 105	3 661	3 973
Carrying amount at 1 January	1 121	632	747	968	2 105	1 786	3 973	3 386

The rights on intellectual property include mainly products of development activities.

Expenses for the acquisition of intangible assets as at 31 December include:

- expenses on permits for use of medicinal products – 353 thousand BGN (31 December 2012: 426 thousand BGN).
- expenses on software implementation – none (31 December 2012: 1,679 thousand BGN);
- other – 3 thousand BGN (31 December 2012: none).

16. INVESTMENT PROPERTY

	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Balance at 1 January	19 391	19 170
Acquired	3 364	0
Transfer from property, plant and equipment	-	419
Revaluation to fair value, recorded in equity	-	18
Net loss from adjustment to fair value	(200)	(216)
Balance at 31 December	22 555	19 391

Investment properties are parts of a building, provisioned for independent operation and for long-term lease to subsidiaries and third parties.

17. INVESTMENTS IN SUBSIDIARIES

The carrying amount of the investments by company is as follows:

		<i>31.12.2013</i>	<i>Interest</i>	<i>31.12.2012</i>	<i>Interest</i>
		<i>BGN '000</i>	<i>%</i>	<i>BGN '000</i>	<i>%</i>
Sopharma Trading AD	Bulgaria	30 126	75.92	32 148	81.01
Unipharm AD	Bulgaria	19 448	49.99	19 449	49.99
Briz OOD	Latvia	9 172	53.14	6 262	51.00
Bulgarian Rose Sevtopolis AD	Bulgaria	8 729	49.99	8 729	49.99
Biopharm Engineering AD	Bulgaria	8 384	97.15	8 384	97.15
Vitamina AD	Ukraine	6 187	99.56	6 187	99.56
Ivanchich and sons	Serbia	5 739	51.00	5 739	51.00
Momina Krepost AD	Bulgaria	2 701	52.97	2 547	49.94
Pharmalogistica AD	Bulgaria	1 911	76.54	1 911	76.54
Sopharma Buildings REIT	Bulgaria	643	42.89	639	42.64
Electroncommerce EOOD	Bulgaria	384	100.00	384	100.00
Sopharma Warsaw EOOD	Poland	323	100.00	323	100.00
Sopharma Ukraine EOOD	Ukraine	230	100.00	230	100.00
		93 977		92 932	
Paid unregistered capital increase	Latvia	7 230		-	
Total		101 207		92 932	

As of 31 December 2013, the investments in the subsidiaries Sopharma Poland OOD - in liquidation, Poland, Extab Corporation, USA and Sopharma, USA are fully impaired (31 December 2012: fully impaired are Zdrovit Sopharma AD - in liquidation, Poland, Sopharma Poland OOD - in liquidation, Poland, Extab Corporation, USA and Sopharma USA).

The scope of activities of the subsidiaries and the dates of their acquisition are as follows:

- Pharmedlogistica AD – Scope of activities: secondary packaging and real estate leases. Date of acquisition – 15 August 2002.
- Bulgarian Rose-Sevtopolis AD – Scope of activities: manufacture of finished medicine forms. Date of acquisition – 22 April 2004.
- Electroncommerce EOOD – Scope of activities: trade, transportation and packaging of radioactive materials and nuclear equipment, household electronics and electrical equipment. Date of acquisition – 9 August 2005.
- Sopharma Poland OOD. – in liquidation – Scope of activities: market and public opinion research. Date of acquisition – 16 October 2003. The company is in a procedure of liquidation.
- Sopharma USA – Scope of activities: trade in pharmaceuticals and food supplements. Date of acquisition – 25 April 1997.
- Sopharma Trading AD – Scope of activities: trade in pharmaceuticals. Date of acquisition – 8 June 2006.
- Biopharm Engineering AD – Scope of activities: manufacture and trade in solutions for infusion. Date of acquisition – 10 March 2006.
- Sopharma Zdrovit AD – in liquidation – Scope of activity: research and development in medicine and pharmacy, wholesale of pharmaceutical product. Date of acquisition – 27 September 2007. On 25 February 2013 completed the liquidation of Sopharma Zdrovit AD, Poland, and the company was erased from the National Court Register of Poland.
- Sopharma AD has direct or indirect control on the above-mentioned companies.
- Vitamina AD – Scope of activities: production and trade in pharmaceuticals. Date of acquisition – 18 January 2008.
- Ivanchich and sons OOD – Scope of activities: production and trade in pharmaceuticals. Date of acquisition – 10 April 2008.
- Sopharma Buildings REIT – Scope of activities: investment of funds, accumulated by issuance of securities, in real estate (securitization of real estate) through purchase of title and other real rights over real estate, rent-out, lease, and/or sale. Date of acquisition – 4 August 2008.
- Momina Krepost AD – Scope of activities: development, implementation and production of medical goods for human and veterinary medicine. Date of acquisition – 1 January 2008.
- Briz OOD – Scope of activities: trade in pharmaceuticals; Date of acquisition – 10 November 2009.
- Extab Corporation – Scope of activities: management of financial assets and investment portfolios. Date of acquisition – 5 August 2009.
- Unipharm AD – Scope of activities: production and trade in pharmaceuticals. Date of acquisition – 27 October 2010.
- Sopharma Warsaw EOOD – Scope of activities: market and public opinion research. Date of acquisition – 23 November 2010.
- Sopharma Ukraine EOOD – Scope of activities: trade in pharmaceuticals. Date of acquisition – 07 August 2012.

- Rostbalkanpharm AD – Scope of activities: manufacture and trade in pharmaceuticals. Date of acquisition – 27 July 2001. The shares of the company have been sold on 10. April 2012.

The shares of Bulgarian Rose Sevtopolis are traded on the stock exchange. The monthly average-weighted price of the registered transactions for December 2013 is 1,66 BGN per share (December 2012: 1,28 BGN).

The shares of Sopharma Trading AD are traded on the stock exchange. The monthly average-weighted price of the registered transactions for December 2013 is 3,13 BGN per share (December 2012: 1,73 BGN).

The shares of Momina Krepost AD are traded on the stock exchange. The monthly average-weighted price of the registered transactions for December 2013 is 2,91 BGN per share (December 2012: 2,89 BGN).

The shares of Sopharma Building REIT are traded on the stock exchange in a limited quantity. The monthly average-weighted price of the registered transactions for December 2013 is 2 BGN per share (December 2012: 2,97 BGN).

The shares of Sopharma Trading AD are traded on the stock exchange. The monthly average-weighted price of the registered transactions for December 2013 is 2,78 BGN per share (December 2012: 5 BGN).

The movement of investments in subsidiaries is presented below:

	<i>Investments in subsidiaries</i>	
	<i>31.12.2013</i>	<i>31.12.2012</i>
<i>Acquisition cost (cost)</i>	<i>BGN '000</i>	<i>BGN '000</i>
Balance at 1 January	106 248	100 803
Direct acquisition	564	235
Acquisition through a capital increase	2 506	5 338
Partial sales without loss of control	(2 025)	(124)
Disposals	-	(4)
Balance at 31 December	107 293	106 248
 <i>Accrued impairment</i>		
Balance at 1 January	13 316	12 341
Accrued impairment	-	975
Balance at 31 December	13 316	13 316
Carrying amount at 31 December	93 977	92 932
Carrying amount at 1 January	92 932	88 462

In 2013 no new subsidiaries have been acquired (2012: the newly acquired subsidiary is Sopharma Ukraine OOD).

On 29 October 2012 was signed a merger agreement between Sopharma AD and Bulgarian Rose Sevtopolis AD, which settles the conduction of the transformation through merging of Bulgarian Rose Sevtopolis AD into Sopharma AD. The agreement along with the accompanying documentation has been submitted to the Financial Supervision Commission. By Decision №396 – PD from 23 May 2013 the Financial Supervision Commission did not approve the Contract for transformation through merging of Bulgarian Rose Sevtopolis AD in Sopharma AD.

18. AVAILABLE-FOR-SALE INVESTMENTS

The *available-for-sale investments* (financial assets) at carrying amount include the participation (shares) in the following companies:

	31.12.2013	Interest	31.12.2012	Interest
	BGN '000	%	BGN '000	%
Doverie United Holding AD	1 532	9.90	14 966	18.70
Medica AD	2 539	10.21	2 574	10.20
Olainfarm AD - Latvia	1 313	0.77	1 078	0.77
Lavena AD	982	8.37	230	4.88
Hydroizomat AD	270	10.02	372	9.33
Elana Agrocredit AD	101	1.95	-	-
Sopharma Properties AD	75	0.20	210	0.63
Todorov AD	39	4.5	32	4.97
Ecobulpack AD	7	1.48	7	1.48
UniCredit Bulbank AD	3	0.001	3	0.001
Vratitza AD	1	0.21	-	-
Maritzatex AD	-	12.41	-	6.20
Total	6 862		19 472	

All aforementioned companies except for Olainfarm AD, Latvia, have their seat and operations in Bulgaria.

The investments in Ecobulpack AD and UniCredit Bulbank AD are valued and presented at acquisition price.

19. LONG-TERM RECEIVABLES FROM RELATED PARTIES

As at 31 December *long-term receivables from related parties* include:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Long-term loans granted to related parties	25 214	748
Receivables on long-term deposits on rentals	435	435
Total	25 649	1 183

The long-term receivables are from subsidiaries under common control through key management personnel.

The terms and conditions of the long-term loans granted to related parties are as follows:

Currency	Contracted amount '000	Maturity	Interest%	31.12.2013		31.12.2012	
				BGN'000	BGN'000	<i>BGN'000</i>	<i>BGN'000</i>
				0	0	0	0
					including interest		including interest
To companies under common indirect control through key managing personnel							
EUR	10 637	01.12.2015	5.00%	22 554	1 750	-	-
ERU	1 278	01.12.2015	5.00%	2 660	160	-	-
BGN	1 100	31.12.2014	8.08%	-	-	748	25
				25 214	1 910	748	25

The long-term loans granted to related parties are not secured by collateral.

The receivable on long-term deposit is on a rental contract for an administrative office with an end date 1 August 2022.

20. OTHER LONG-TERM RECEIVABLES

Other long-term receivables include:

	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Loans granted to third parties	17	922
Total	17	922

Other long-term receivables of the Company are a loan granted to a third party totaling as at 31 December 2013: 17 thousand BGN with a maturity date 2 February 2016 and annual interest rate of 8.08% (31 December 2012: two loans granted to third parties totaling 922 thousand BGN with maturity dates 1 July 2014 and 2 August 2016 and annual interest rates of 7.00% and 8.08%).

21. INVENTORIES

Company's inventories include:

	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Materials	29 010	24 800
Finished products	15 686	22 973
Semi-finished products	2 393	3 182
Work-in-progress	2 835	3 162
Goods	135	365
Total	50 059	54 482

Materials by type are as follows:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Basic materials	26 874	22 068
Materials in the process of delivery	1 281	1 903
Auxiliary materials	296	317
Technical materials	288	259
Spare parts	57	90
Other	214	163
Total	29 010	24 800

Basic materials by type are as follows:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Substances	18 693	14 333
Vials, tubes and ampoules	3 526	3 588
Chemicals	1 697	1 636
Packaging materials	1 432	1 015
PVC and aluminum foil	942	1 085
Herbs	584	411
Total	26 874	22 068

Finished products existing as at 31 December include:

	31.03.2013	31.12.2012
	BGN '000	BGN '000
Tablet dosage forms	8 441	14 890
Ampoule dosage forms	3 563	5 394
Syrups	1 142	1 158
Other	2 540	1 531
Total	15 686	22 973

As at 31 December 2013 there are pledges on Company's inventories amounting to 35,525 thousand BGN as collateral for received bank loans (31 December 2012: 40,955 thousand BGN) (Note № 27, № 32 and № 38).

22. RECEIVABLES FROM RELATED PARTIES

Receivables from related parties include:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Receivables from subsidiaries	78 458	110 584
<i>Impairment of uncollectible receivables</i>	<u>(178)</u>	<u>(76)</u>

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	78	110
	280	508
Receivables from companies under a common control through key managing personnel	17 728	37 166
Receivables from Companies under common indirect control	7 477	14 051
<i>Impairment of uncollectible receivables</i>	-	(2 782)
	7 477	11 269
Receivables from companies – main shareholders	-	8 170
Total	103 485	167 113

The receivables from related parties by type are as follows:

	31.03.2013	31.12.2012
	BGN '000	BGN '000
Receivables on sales of finished products and materials	69 099	104 659
Trade loans granted	34 386	62 454
Total	103 485	167 113

The receivables on sales are interest-free and 29,464 thousand BGN of them are denominated in BGN (31 December 2012: 65,180 thousand BGN), in EUR – 39,606 thousand BGN (31 December 2012: 39,479 thousand BGN), and in hryvnia – 29 thousand BGN (31 December 2012: none).

The most significant receivables are the ones from a subsidiary with principal activities in the field of trade in pharmaceuticals. They amounted to – 31,446 thousand BGN as at 31 December 2013 or 45,51% of all receivables on sales of finished products and materials to related parties (31 December 2012: 64,524 thousand BGN – 61.65%).

The Company usually negotiates with its subsidiaries payment terms of 180 days for receivables on sales of finished products and up to 90 days for receivables on sales of materials (incl. substances).

The Company determined a credit period of up to 270 days for which no interest was charged to sales counterparts - related parties and this was in line with the specifics of the end users – hospitals, Health Insurance Fund and other. Any delay after this period is regarded by the Company as an indicator for impairment. The management assesses collectability on an individual basis by analyzing the specific receivables and circumstances related to delay in order that impairment is charged.

The *age structure* of non-matured (regular) commercial receivables from related parties is as follows:

	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
up to 30 days	24 052	14 956
from 31 to 90 days	19 481	20 045
from 91 to 180 days	10 100	18 024
from 181 to 240 days	1 445	-
Total	55 078	53 025

The *age structure* of past due but not impaired commercial receivables from related parties is as follows:

	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
from 31 to 90 days	2 685	3 784
from 91 to 180 days	8 746	15 258
from 180 to 365 days	2 590	30 864
from 1 to 2 years	-	1 390
Total	14 021	51 296

The past due but not impaired receivables are mainly from subsidiaries, which are in a process of implementing the purposes of the Group for expanding its market share in the territory in which they operate. The collection methods and schemes under monitoring at company and group levels and are consistent with the implementation of the market objectives of the group.

The *age structure* of past due impaired commercial receivables from related parties is as follows:

	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
over 1 year	171	839
Allowance for impairment	(171)	(501)
	-	338

Movement of the allowance for impairment

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Balance at the beginning of the year	<u>501</u>	<u>987</u>
Reported impairment of receivables from subsidiaries	95	55
Recovered impairment	(225)	-
Amounts written off as uncollectible	(200)	(53)
Written-off impairments upon sale of subsidiaries	-	(566)
Reported impairment of receivables from companies under common control	<u>-</u>	<u>78</u>
Balance at the end of the year	<u>171</u>	<u>501</u>

Loans granted to related parties by type of related party are as follows:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Receivables from companies under common control through key managing personnel	17 726	37 156
Subsidiaries	9 190	6 408
<i>Impairment of commercial loans</i>	<u>(7)</u>	<u>-</u>
	<u>9 183</u>	<u>6 408</u>
Companies under common indirect control	7 477	13 078
<i>Impairment of trade loans</i>	<u>-</u>	<u>(2 358)</u>
	<u>7 477</u>	<u>10 720</u>
Companies – main shareholders	<u>-</u>	<u>8 170</u>
Total	<u>34 386</u>	<u>62 454</u>

The terms of the loans granted to related parties are as follows:

Currency	Contracted amount '000	Maturity	Interest %	31.12.2013		31.12.2012	
				BGN'000	BGN'000 including interest	BGN'000	BGN'000 including interest
<i>to companies under common indirect control through key managing personnel</i>							
EUR	10 455	31.12.2014	4.50%	11 346	16	12 257	62
BGN	27 050	31.12.2014	8.08%	5 662	14	9 230	-
BGN	1 300	31.12.2014	8.08%	551	50	510	9
BGN	190	31.12.2014	8.08%	167	-	227	37
BGN	18 478	31.12.2013	8.30%	-	-	14 932	324
<i>to companies – main shareholders</i>							
EUR	4 035	31.12.2013	4.80%	-	-	8 170	278
<i>to companies under common indirect control</i>							
EUR	7 661	31.12.2014	4.50%	7 477	-	10 010	-
BGN	1 375	31.12.2013	8.08%	-	-	710	-
<i>to subsidiaries</i>							
EUR	2 770	20.01.2014	6.10%	6 381	963	6 062	645
BGN	2 000	30.10.2014	8.08%	2 026	26	-	-
USD	205	31.12.2014	3.50%	303	13	167	4
BGN	600	31.12.2014	7.00%	402	2	101	-
USD	25	31.12.2014	3.50%	39	4	40	2
USD	20	31.12.2014	3.50%	32	3	32	3
EUR	3	07.11.2013	13.00%	-	-	6	-
				34 386	1 091	62 454	1 364

As at 31 December 2013 there are pledges on receivables from related parties amounting to 16,229 thousand BGN (31 December 2012: 10,500 thousand BGN) as collateral for received bank loans (Note №27 and №32).

23. COMMERCIAL RECEIVABLES

	31.12.2013 BGN '000	31.12.2012 BGN '000
Receivables from clients	21 542	21 240
Impairment of uncollectible receivables	(580)	(583)
	<u>20 962</u>	<u>20 657</u>
Advances granted	1 113	1 882
Total	<u>22 075</u>	<u>22 539</u>

The *receivables from clients* are interest-free and of them – 155 thousand are denominated in BGN (31 December 2012: 1,020 thousand BGN), in EUR — 19,148 thousand BGN (31 December 2012: 17,389 thousand BGN), in PLN – 1,484 thousand BGN (31 December 2012: 2,248 thousand BGN), and in USD – 175 thousand BGN (31 December 2012: none).

Three main contracting parties of the Company form around 73,08% of receivables from clients (2012: 70.53%).

Generally, the Company agrees with its clients a term from 60 to 180 days for the payment of receivables under sales.

The Company has set a common credit period of 180 days for which no interest is charged to clients. Any delay after this period is regarded by the Company as an indicator for impairment. The management assesses collectability by analyzing the individual exposure of the client as well as the possibilities for repayment and takes a decision as to whether to charge impairment.

As at 31 December 2013 there are pledges on commercial receivables amounting to 22,763 thousand BGN (31 December 2012: 32,562 thousand BGN) as collateral for received bank loans (Note №27 and №32).

The *age structure* of non-matured (regular) commercial receivables is as follows:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
up to 30 days	2 004	3 188
from 31 to 90 days	14 282	11 666
from 91 to 180 days	94	495
from 181 to 360 days	1 357	-
from 240 to 330 days	1 230	-
Total	18 967	15 349

The *age structure* of past due but not impaired commercial receivables is as follows:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
from 31 to 90 days	588	4 536
from 91 to 180 days	1 284	391
from 181 to 365 days	123	381
Total	1 995	5 308

The *age structure* of past due impaired commercial receivables is as follows:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
over 1 year	580	583
Allowance for impairment	(580)	(583)
	-	-

The *movement of the allowance for impairment* is as follows:

	2013	2012
	BGN '000	BGN '000
Balance at the beginning of the year	<u>583</u>	<u>39</u>
Reported impairment	378	35
Amounts written-off as uncollectable	(354)	(28)
Reversal of impairment	(27)	(29)
Acquired impairments at the sale of subsidiaries	<u> </u>	<u>566</u>
Balance at the end of the year	<u>580</u>	<u>583</u>

The *advances granted to suppliers* as at 31 December are for the purchase of:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Raw and other materials	879	1 775
Services	<u>234</u>	<u>107</u>
Total	<u>1 113</u>	<u>1 882</u>

The *advances granted* are regular. They include: in BGN – 557 thousand BGN (31 December 2012: 1,415 thousand BGN), in EUR – 199 thousand BGN (31 December 2012: 208 thousand BGN), and in USD – 323 thousand BGN (31 December 2012: 259 thousand BGN), and in other currencies - 14 (31 December 2012: none).

24. OTHER RECEIVABLES AND PREPAYMENTS

Other receivables and prepayments include:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Taxes refundable	4 063	6 958
Prepayments	932	1 036
Loans granted to third parties	881	447
Amounts granted to an investment intermediary	327	652
Receivables on deposits placed as guarantees	258	302
Court and awarded receivables	2 211	2 640
<i>Impairment of court receivables</i>	<u>(2 211)</u>	<u>(799)</u>
	<u> </u>	<u>1 841</u>
Other	<u>279</u>	<u>324</u>
Total	<u>6 740</u>	<u>11 560</u>

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Other receivables as at 31 December 2013 amounted to 279 thousand BGN, including 253 thousand BGN (178 thousand USD), which represent collateral for a lawsuit provided to the Supreme Court (31 December 2012: 324 thousand BGN, which include 269 thousand BGN (178 thousand USD), which represent collateral for a lawsuit provided to the Supreme Court) (Note № 38).

Refundable taxes include:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Excise duties	3 720	3 554
VAT	301	2 002
Corporate tax	42	1 300
Withholding taxes	-	102
Total	4 063	6 958

Prepayments include:

	31.03.2013	31.12.2012
	BGN '000	BGN '000
Insurance	360	425
Subscriptions	248	357
Advertising	143	138
License and patent fees	90	23
Rentals	49	55
Vouchers	20	3
Other	22	35
Total	932	1 036

The terms and conditions of the *loans granted to third parties* are as follows:

<i>Currency</i>	<i>Contracted amount</i> <i>'000</i>	<i>Maturity</i>	<i>Interest %</i>	31.12.2013		31.12.2012	
				<i>BGN'000</i>	<i>BGN'000 including interest</i>	<i>BGN'000</i>	<i>BGN'000 including interest</i>
<i>BGN</i>	483	31.12.2014	7.00%	503	20	300	2
<i>BGN</i>	1 800	01.07.2014	6.80%	336	-	-	-
<i>BGN</i>	31	31.12.2014	6.00%	35	4	33	2
<i>BGN</i>	350	31.12.2014	6.80%	7	-	6	-
<i>BGN</i>	100	31.12.2013	8.08%	-	-	108	8
				881	24	447	12

Deposits placed as guarantees include:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Guarantees under building contracts	110	110
Guarantees under contracts for fuel supply	86	86
Guarantees under communication service contracts	34	33
Guarantees for medicinal products supply	16	26
Other	12	47
Total	258	302

25. CASH AND CASH EQUIVALENTS

Cash includes:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Cash at current bank accounts	8 131	2 518
Cash in hand	67	77
Total	8 198	2 595

The cash at current bank accounts is denominated as follows: in BGN – 749 thousand BGN (31 December 2012: 211 thousand BGN), in EUR – 5,720 thousand BGN (31 December 2012: 1,328 thousand BGN), in USD – 1,662 thousand BGN (31 December 2012: 979 thousand BGN).

There is active sequestration related to a law suit on current bank accounts in foreign currency amounting to 527 thousand BGN (372 thousand USD) (31 December 2012: 551 thousand BGN (372 thousand USD)).

Cash in hand is mainly denominated in BGN.

26. EQUITY

Share capital

As at 31 December 2013, the registered share capital of Sopharma AD amounted to BGN 132,000 thousand distributed in 132,000,000 shares of nominal value BGN 1 each.

The shares are ordinary, nominal, dematerialized with right of dividend and liquidation share and are registered for trade in the Bulgarian Stock Exchange – Sofia AD and Warsaw Stock Exchange.

<i>Ordinary shares issued and fully paid</i>	<i>Shares number</i>	<i>Share capital net of treasury shares BGN '000</i>
Balance at 1 January 2012	<u>129,431,391</u>	<u>121,964</u>
Treasury shares	(917,622)	(2,109)
Expense on treasury shares	-	(11)
Balance at 31 December 2012	<u>128,513,769</u>	<u>119,844</u>
Balance at 1 January 2013	<u>128,513,769</u>	<u>119,844</u>
Treasury shares	(1,975,445)	(5,923)
Sold treasury shares	1,000	3
Expense on treasury shares	-	(29)
Balance at 31 December 2013	<u>126,539,324</u>	<u>113,895</u>

The treasury shares as at 31 December 2013 were 5,460,676 at the amount of 18,105 thousand BGN (31 December 2012: 3,486,231 at the amount of 12,156 thousand BGN). In the current year the Company purchased 1,975,445 shares (2012: 917,622) and sold 1,000 shares (2012: none) through an investment intermediary.

As at 31 December 2013 the Company has shares held by subsidiaries as follows:

- by Sopharma Trading AD – 23,500 shares (31 December 2012: 146,388 shares);
- by Unipharm AD – 191,166 shares (31 December 2012: 221,166 shares).

Company's *reserves* are summarized in the table below:

	<i>31.12.2013 BGN '000</i>	<i>31.12.2012 BGN '000</i>
Statutory reserves	30 051	25 934
Property, plant and equipment revaluation reserve	24 409	25 093
Available-for-sale financial assets reserve	984	514
Additional reserves	<u>166 508</u>	<u>138 387</u>
Total	<u>221 952</u>	<u>189 928</u>

The *statutory reserves* amounting to 30,051 thousand BGN (31 December 2012: 25,934 thousand BGN) were set aside from allocation of profit and included all amounts for the Reserve Fund.

The movements of statutory reserves are as follows:

	<i>2013</i> <i>BGN '000</i>	<i>2012</i> <i>BGN '000</i>
Balance at 1 January	<u>25,934</u>	<u>21,855</u>
Distribution of profit	4,117	4,079
Balance at 31 December	<u><u>30,051</u></u>	<u><u>25,934</u></u>

The *Property, plant and equipment revaluation reserve* amounting to 24,409 thousand BGN (31 December 2012: 25,093 thousand BGN), was set aside from the positive difference between the carrying amount of property, plant and equipment and their fair value at the date of the respective revaluation. The deferred tax effect on the revaluation reserve is directly carried to this reserve.

The movements of property, plant and equipment revaluation reserve are as follows:

	<i>2013</i> <i>BGN '000</i>	<i>2012</i> <i>BGN '000</i>
Balance at 1 January	<u>25 093</u>	<u>25 360</u>
Gain on revaluation of property, plant and equipment	1	18
Decrease of impairment of property, plant and equipment	(354)	-
Deferred tax liability arising on revaluation	35	(2)
Transfer to retained earnings	(366)	(283)
Balance at 31 December	<u><u>24 409</u></u>	<u><u>25 093</u></u>

The *available-for-sale financial assets reserve* as at 31 December 2013 amounts to 984 thousand BGN (31 December 2012: 514 thousand BGN) and was set aside from the effects of subsequent valuation of available-for-sale investments to fair value.

The movements of available-for-sale financial assets reserve are as follows:

	<i>2013</i> <i>BGN '000</i>	<i>2012</i> <i>BGN '000</i>
Balance at 1 January	<u>514</u>	<u>2</u>
Net gain arising on revaluation of available-for-sale financial assets	470	513
Cumulative loss on revaluation reclassified to current profit or loss on sale of available-for-sale financial assets	-	(1)
Balance at 31 December	<u><u>984</u></u>	<u><u>514</u></u>

The *additional reserves* amounting to 166,508 thousand BGN (31 December 2012: 138,387 thousand BGN) were set aside from distribution of profits under a decision of shareholders and could be used for payment of dividend, share capital increase as well as to cover losses.

The movements of additional reserves are as follows:

	<i>2013</i>	<i>2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Balance at 1 January	138,387	110,696
Distributed profit in the year	28,121	27,691
Balance at 31 December	166,508	138,387

The movements of *retained earnings* are as follows:

	<i>2013</i>	<i>2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Balance at 1 January	41 060	40 791
Changes in accounting policy	-	29
Balance at 1 January (adjusted)	41 060	40 820
Distribution of profit for reserves	(32 238)	(31 770)
Payment of dividend	(8 931)	(9 021)
Actuarial (gains)/losses from subsequent revaluations	(80)	(137)
Transfer from property, plant and equipment revaluation reserve	366	283
Current profit for the year	33 604	40 885
Balance at 31 December	33 781	41 060

Basic earnings per share

	<i>31.12.2013</i>	<i>30.09.2012</i>
Weighted average number of common shares outstanding	127 422 985	128 924 868
Net income for the year (BGN '000)	33 604	40 885
Basic earnings per share (BGN)	0.26	0.32

27. LONG-TERM BANK LOANS

<i>Currency</i>	<i>Contracted loan amount</i>	<i>Maturity</i>	<i>31.12.2013</i>			<i>31.12.2012</i>		
			<i>Non-current portion</i>	<i>Current portion</i>	<i>Total</i>	<i>Non-current portion</i>	<i>Current portion</i>	<i>Total</i>
	<i>'000</i>		<i>BGN'000</i>	<i>BGN'000</i>	<i>BGN'000</i>	<i>BGN'000</i>	<i>BGN'000</i>	<i>BGN'000</i>
<i>Investment-purpose loans</i>								
EUR	32 000	15.04.2021	48 723	3 822	52 545	51 779	5 888	57 667
<i>Credit lines</i>								
BGN	23 470	31.01.2013	-	-	0	-	Note №32	0
			48 723	3 822	52 545	51 779	5 888	57 667

The Company has gradually established a policy of annual renegotiation of the initial contract term of long-term credit lines, incl. maturities. From the date of renegotiation the extended credit lines are presented as short-term bank loans (Note № 32).

The loans received in EUR have been agreed at interest rate based on 3-month EURIBOR plus a mark-up of up to 2.8 points (2012: 3-month EURIBOR plus a mark-up of up to 2.8 points).

The following collateral have been established in favor of the creditor banks:

- Real estate mortgages: 47,690 thousand BGN (31 December 2012: 6,222 thousand BGN) (Note №14);
- Special pledges on property, plant and equipment: 29,960 thousand BGN (31 December 2012: 13,700 thousand BGN) (Note №14).

28. DEFERRED TAX LIABILITIES

Deferred profit taxes as at 31 December are related to the following items in the statement of financial position:

	<i>temporary difference</i>	<i>tax</i>	<i>temporary difference</i>	<i>tax</i>
	<i>31.12.2013</i>	<i>31.12.2013</i>	<i>31.12.2012</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>
Property, plant and equipment	52 282	5 228	51 475	5 148
<i>incl. revaluated reserve</i>	<i>23 968</i>	<i>2 397</i>	<i>24 232</i>	<i>2 423</i>
<i>Total liabilities on deferred taxes</i>	<i>52 282</i>	<i>5 228</i>	<i>51 475</i>	<i>5 148</i>
Receivables	(2 860)	(286)	(4 112)	(411)
Liabilities to personnel	(3 964)	(396)	(3 708)	(371)
Intangible assets	(3 048)	(305)	(3 144)	(314)
Inventories	(1 475)	(148)	(1 285)	(129)
Investment properties	(1 188)	(119)	(989)	(99)
Accrued liabilities	(53)	(5)	(78)	(8)
Biological assets	(12)	(1)	(14)	(1)
<i>Total deferred tax assets</i>	<i>(12 600)</i>	<i>(1 260)</i>	<i>(13 330)</i>	<i>(1 333)</i>
Net liabilities on deferred profit tax	<u>39 682</u>	<u>3 968</u>	<u>38 145</u>	<u>3 815</u>

The likelihood that individual differences reverse in the future and the company's ability to generate sufficient profit from tax have been considered in the recognition of the deferred tax assets.

Deferred tax assets in the amount of 1,332 thousand BGN (31 December 2012: 1,332 thousand BGN) related to the impairment of investments in subsidiaries totaling 13,316 thousand BGN (31 December 2012: 13,316 thousand BGN) have not recognized.

Change in the balance of deferred taxes for the year is as follows:

<i>Deferred tax (liabilities)/assets</i>	<i>Balance at 1 January 2013</i>	<i>Recognized in the statement of comprehensive income</i>	<i>Recognized in equity</i>	<i>Recognized in the equity statement and current tax statement</i>	<i>Balance at December 2013</i>
	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>
Property, plant and equipment	(5 148)	(106)		26	(5 228)
Receivables	411	(125)		-	286
Payables to personnel	371	25	-	-	396
Intangible assets	314	(9)	-	-	305
Inventories	129	19	-	-	148
Investment properties	99	20		-	119
Accrued liabilities	8	(3)		-	5
Biological assets	1	-	-	-	1
Total	(3 815)	(179)	-	26	(3 968)

<i>Deferred tax (liabilities)/assets</i>	<i>Balance at 1 January 2012</i>	<i>Recognized in the statement of comprehensive income</i>	<i>Recognized in equity</i>	<i>Recognized in the equity statement and current tax statement</i>	<i>Balance at December 2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>
Property, plant and equipment	(5 279)	89		42	(5 148)
Receivables	655	(244)		-	411
Payables to personnel	256	115	-	-	371
Intangible assets	253	61	-	-	314
Inventories	162	(33)	-	-	129
Investment properties	79	22	(2)	-	99
Accrued liabilities	9	(1)		-	8
Biological assets	1	-	-	-	1
Total	(3 864)	9	(2)	42	(3 815)

29. RETIREMENT BENEFIT LIABILITIES

Long-term retirement benefit liabilities include the present value of the Company's liability at the end of the reporting period to pay benefits to its employees upon retirement. In accordance with the Labour Code each employee is entitled to indemnity on retirement at the amount of two gross monthly salaries, and if he or she has worked for more than 10 years for the same employer – six gross monthly salaries at the time of retirement.

For the purpose of establishing the amount of these liabilities, the Company has assigned an actuarial valuation by using the services of a certified actuary.

The following actuarial assumptions are used in calculating the present value of the liabilities as at 31 December 2012:

	<i>Valuations at</i>	
	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Discount factor(s)	4.00%	4.50%
Expected percent of salary increase	5.00%	5.00%

Amounts recognized within comprehensive income in respect of these defined benefit plans are as follows:

	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
		<i>(recalculated)</i>
Service costs:		
Current service costs	184	159
Past service costs and gains/(losses) from disabilities	-	6
Interest expenses, net	72	76
<i>Components of expenses for defined benefit plans, recognized in profit or loss on 31 December</i>	<u>256</u>	<u>241</u>
Revaluation (subsequent valuation) of net liability on defined benefit plans:		
Actuarial (losses)/gains, based on changes in the financial and demographic assumptions on 1 January	-	(29)
Actuarial (losses)/gains, based on changes in the financial and demographic assumptions	60	137
Actuarial (losses)/gains due to changes based on experience	20	
<i>Components of expenses for defined benefit plans, recognized in other comprehensive income on 31 December</i>	<u>80</u>	<u>108</u>
Total	<u><u>336</u></u>	<u><u>349</u></u>

The cost of current service and the net interest expense for the year are included in personnel expenses in the profit of the Company. From the annual expenses an amount of 64 thousand BGN (2012: 84 thousand BGN) is included in the prime cost of sales and the remaining part of 192 thousand BGN (2012: 157 thousand BGN) – in the administrative costs.

The movements in the present value of the liabilities for defined benefit plans during the year are as follows:

	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
		<i>(recalculated)</i>
Starting balance of liabilities on defined benefit plans (initially reported)	1 479	1 269
(Gain)/loss from subsequent valuations:	-	(29)
Starting balance of liabilities on defined benefit plans (adjusted)	1 479	1 240
Current service costs	185	165
Interest expenses	72	76
(Gain)/loss from subsequent valuations:		
Actuarial (losses)/gains, based on changes in the financial and demographic assumptions	60	137
Actuarial (losses)/gains due to changes based on experience	20	
Paid benefit (payments to individuals under the plan)	(106)	(139)
Final balance of liabilities on defined benefit plans	1 710	1 479

The table below shows the sensitivity of the Company to a 1% increase in growth of salaries on the total cost of current service cost and interests, as well as on the present value of the liability for defined benefit upon retirement.

		<i>2013</i>	<i>2012</i>
	<i>Increase/decrease in growth of salaries</i>	<i>BGN '000</i>	<i>BGN '000</i>
Change in costs for interests and current service	increase	23	22
Change in present value of the liability on 31 December	increase	131	115
Change in costs for interests and current service	decrease	(20)	(20)
Change in present value of the liability on 31 December	decrease	(115)	(102)

The table below shows the sensitivity of the Company to a 1% increase in interest levels on the total cost of current service cost and interests, as well as on the present value of the liability for defined benefit upon retirement.

	<i>2013</i>	<i>2012</i>
	<i>Increase/decrease of the interest rate</i>	

		<i>BGN '000</i>	<i>BGN '000</i>
Change in costs for interests and current service	increase	(5)	(5)
Change in present value of the liability on 31 December	increase	(115)	(101)
Change in costs for interests and current service	decrease	5	6
Change in present value of the liability on 31 December	decrease	133	117

Expected payments of liabilities upon retirement as at 31 December 2013 over the next five years are as follows:

<i>Projected payments</i>	<i>Age- and service-related retirement</i>	<i>Health-related retirement</i>	<i>Total</i>
	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>
<i>Payments in 2014</i>	393	7	400
<i>Payments in 2015</i>	90	7	97
<i>Payments in 2016</i>	158	7	165
<i>Payments in 2017</i>	211	7	218
<i>Payments in 2018</i>	164	7	171
<i>Payments 2019 - 2060</i>	659	-	659
	1 675	35	1 710

The weighted average duration of liabilities for payment of defined benefit to employees is 7.4 years.

30. FINANCE LEASE LIABILITIES

The finance lease liabilities, included in the statement of financial position as at 31 December 2013, are under agreements for acquisition of motor vehicles. They are presented net of the future interest due and are as follows:

<i>Term</i>	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Up to one year	56	270
Over one year	49	682
Total	105	952

The minimum lease payments under finance lease are due as follows:

<i>Term</i>	<i>31.12.2013</i>	<i>31.12.2012</i>
-------------	-------------------	-------------------

	<i>BGN '000</i>	<i>BGN '000</i>
Up to one year	69	511
Over one year	54	1 194
	<u>123</u>	<u>1 705</u>
Future finance costs under finance leases	(18)	(753)
Present value of finance lease liabilities	<u>105</u>	<u>952</u>

The lease payments due within the next 12 months are presented in the statement of financial position as 'other current liabilities' (Note 37).

31. OTHER NON-CURRENT PAYABLES

Other non-current payables include:

	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Government grants (financing) under contracts for financial aid under European programs	3 534	-
Liabilities to personnel (performance-based bonuses)	103	-
Total	<u>3 637</u>	<u>-</u>

The short-term part of the funding, amounting to 178 thousand BGN (31 December 2012: none), will be recognized as current income over the next 12 months as from the date of the individual statement of financial position and is presented under Other current liabilities (Note № 37).

32. SHORT-TERM BANK LOANS

<i>Currency</i>	<i>Contracted amount</i>	<i>Maturity</i>	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>'000</i>		<i>BGN'000</i>	<i>BGN'000</i>
<i>Bank loans (overdrafts)</i>				
EUR	20 000	31.05.2014	38 522	39 091
EUR	12 500	17.02.2014	8 472	24 384
BGN	10 000	30.06.2014	10 002	10 003
BGN	5 000	31.05.2014	9 788	9 785
BGN	5 000	31.05.2014	5 090	-
USD	4 000	01.05.2013	-	5 936
EUR	1 968	01.05.2013	-	3 632
EUR	3 000	28.09.2013	-	2 858
			<u>71 874</u>	<u>95 689</u>
<i>Extended credit lines</i>				
BGN	18 000	30.08.2014	13 041	15 028
BGN	15 000	31.01.2014	7 335	19 772
EUR	5 000	31.08.2014	6 628	9 772
EUR	3 000	25.08.2013	-	5 863
EUR	2 500	20.11.2013	-	4 851
EUR	2 500	31.08.2013	-	1 803
			<u>27 004</u>	<u>57 089</u>
Total			<u>98 878</u>	<u>152 778</u>

The loans received in EUR are contracted at an interest rate based on 3-month EURIBOR plus a mark-up of up to 3.2 points and 1-month EURIBOR plus a mark-up of up to 3.25 points, and the loans in BGN – 1-month SOFIBOR plus a mark-up of up to 2.1 points, 1-month SOFIBOR plus a mark-up of up to 2 points, 1-month SOFIBOR plus a mark-up of up to 3 points and 2-month SOFIBOR plus a mark-up of up to 3.25 points. (2012: 6-month EURIBOR plus a mark-up of up to 3 points, 3-month EURIBOR plus a mark-up of up to 3.85 points and 1-month EURIBOR plus a mark-up of up to 3 points loans in USD – 3-month LIBOR plus a mark-up of up to 3.85 points, and for those in BGN – 1-month SOFIBOR plus a mark-up of up to 3.75 points). Loans are intended for providing working capital.

The following collateral have been established in favor of the creditor banks:

- Real estate mortgages - 37,019 thousand BGN (31 December 2012 r.: 39,147 thousand BGN) (Note № 14);
- Special pledges on:
 - machinery and equipment 13,599 thousand BGN (31 December 2012: 18,835) (Note № 14);
 - receivables from related parties – 16,229 thousand BGN (31 December 2012: 10,500 thousand BGN) (Note № 22);
 - commercial receivables – 22,763 thousand BGN (31 December 2012: 32,562 thousand BGN) (Note № 23);
 - inventories – 35,525 thousand BGN (31 December 2012: 38,372 thousand BGN) (Note № 21).

33. COMMERCIAL PAYABLES

Commercial payables include:

	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Payables to suppliers	4 499	6 860
Advances received	405	230
Total	<u><u>4 904</u></u>	<u><u>7 090</u></u>
	<i>31.12.2013</i>	<i>31.12.2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Payables to foreign suppliers	2 915	5 350
Payables to local suppliers	1 584	1 510
Total	<u><u>4 499</u></u>	<u><u>6 860</u></u>

The payables to suppliers are current, interest-free and refer to supplies of materials and services. The payables in foreign currency amount to 2,915 thousand BGN (31 December 2012: 5,350 thousand BGN). They include: in EUR - 2,643 thousand BGN (31 December 2012: 4,303 thousand BGN), in USD – 259 thousand BGN (31 December 2012: 1,030 thousand BGN) and in other currency – 13 thousand BGN (31 December 2012: 17 thousand BGN).

The common credit period for which no interest is charged for commercial payables is 180 days. The Company has no past due commercial payables.

The Company has deposits (Notes № 20 and № 24) as collateral for payables to suppliers for transactions in the amount of 692 thousand BGN (31 December 2012: 735 thousand BGN).

34. PAYABLES TO RELATED PARTIES

The *payables to related parties* include:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Payables to subsidiaries	4 704	3 753
Payables to companies under a common control through key management personnel	2 304	-
Payables to companies under common indirect control	793	12
Payables to companies – main shareholders	22	17
Total	7 823	3 782

The *payables to related parties by type* are as follows:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Services	6 086	3 738
Supply of long-term assets	1 585	-
Payables for the supply of materials	152	44
Total	7 823	3 782

The commercial payables to related parties are regular, denominated in BGN, EUR and UAH and are not additionally secured by the Company. The payables in BGN amounted to 7,550 thousand BGN (31 December 2012: 3,426 thousand BGN), in EUR – 9 thousand BGN (31 December 2012: 48 thousand BGN) and those in PLN – 264 thousand BGN (31 December 2012: 308 thousand BGN).

35. TAX PAYABLES

Tax payables include:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Individual income taxes payable	193	205
Withholding taxes	363	3
Corporate tax	202	-
Total	758	208

The following inspections and audits were performed by the date of issue of these financial statements:

- under VAT – covering the period until 30 December 2011;
- full-scope tax audit – covering the period till 31 December 2011;
- National Social Security Institute – until 30 September 2013.

Tax audit is performed within a 5-year period after the end of the year when the tax return for the respective liability has been submitted. The tax audit confirms finally the tax liability of the respective company-tax liable person except in the cases explicitly stated by law.

36. PAYABLES TO PERSONNEL AND FOR SOCIAL SECURITY

Payables to personnel and for social security are as follows:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Payables to personnel, including:	3 092	3 117
<i>current liabilities</i>	805	813
<i>royalties</i>	1 592	1 627
<i>accruals on unused compensated leaves</i>	695	677
Payables for social security/health insurance, including:	699	567
<i>current liabilities</i>	591	458
<i>accruals on unused compensated leaves</i>	108	109
Total	3 791	3 684

37. OTHER CURRENT LIABILITIES

Other current liabilities include:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Dividend liabilities	279	251
Awards on litigations	253	281
Deductions from salaries	189	190
Government grants	178	-
Finance lease liabilities	56	270
Other	20	14
Total	975	1 006

38. CONTINGENT LIABILITIES AND COMMITMENTS*Litigations*

In 2012 by decision from 23 October 2012 of International Court of Arbitration in Paris a claim by Sopharma AD against a client related to unpaid deliveries of goods in the amount of 1,034 thousand EUR (2,022 thousand BGN) has been satisfied.

In 2013 the International Court of Arbitration in Paris grants Sopharma the right to file an additional claim, as follows:

- for compensation for loss of business, suffered as a result of damage to the image of the Company, amounting to 1,240 thousand EUR (2,425 thousand BGN).
- for compensation of litigation and other expenses amounting to 75 thousand USD (106 thousand BGN) and 153 thousand EUR (298 thousand BGN).

According to appellate decision by the Appellate Court of Sofia from 8 November 2012 Sopharma AD was convicted jointly with its subsidiary for unpaid liabilities to a supplier of the subsidiary amounting to 141 thousand BGN (95 thousand USD) incl. principal and forfeits, as well the legal interest on that amount from 22 December 2005 until the date of final payment of the liabilities and 12 thousand BGN – trial expenses. This obligation has been fully included in the statement of financial position as at 31 December 2013 of the subsidiary. All parties in the case have filed cassation complaints against the decision.

Issued guarantees

The Company is a co-debtor under received bank loans and lease contracts and a guarantor of the following pharmaceutical trading companies before banks:

	Maturity	Currency	Amount Original currency	BGN'000	Status of the debt 31.12.2013 BGN'000
Sopharma Properties REIT	29.12.2020	EUR	30 000	58 675	48 896
Sopharma Trading AD	31.08.2014	EUR	15 500	30 315	27 380
Sopharma Trading AD	30.06.2014	EUR	10 000	19 558	19 558
Sopharma Trading AD	30.06.2014	EUR	8 434	16 495	16 495
Sopharma Trading AD	25.03.2016	EUR	7 500	14 669	13 998
Vitamins OAO	01.03.2014	EUR	7 000	13 691	13 302
Sopharma Trading AD	30.06.2014	BGN	10 000	10 000	10 000
SIA BRIZ	28.08.2014	EUR	3 000	5 867	5 517
Sopharma Trading AD	25.04.2014	EUR	3 000	5 867	4 882
Sopharma Trading AD	30.08.2014	EUR	2 050	4 009	3 912
Sopharma Trading AD	30.06.2018	EUR	2 000	3 912	3 912
Sopharma Trading AD	30.06.2014	BGN	3 732	3 732	2 578
Sopharma Trading AD	31.12.2017	EUR	1 448	2 832	2 210
Biopharm Engineering AD	16.04.2023	EUR	4 500	8 312	1 559
Sopharma Trading AD	15.11.2018	EUR	521	1 005	1 019
Sopharma Trading AD	31.12.2017	EUR	450	881	690
Bulgarian Rose Sevtopolis AD	31.01.2015	EUR	1 617	3 163	519
Sopharma Trading AD	25.10.2016	EUR	432	846	518

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Energoinvestment AD	28.08.2014	BGN	2 018	2 018	518
Veta Pharma AD	19.11.2014	BGN	1 000	1 000	503
Momina Krepost AD	20.09.2014	EUR	500	978	206
Mineralcommerce AD	20.09.2017	EUR	100	196	147
Sopharma Trading AD	25.11.2017	EUR	87	29	139
Sopharma Trading AD	30.11.2015	EUR	113	221	130
Sopharma Trading AD	30.06.2014	EUR	66	129	129
Sopharma Trading AD	25.05.2016	EUR	89	174	93
Mineralcommerce AD	20.12.2015	EUR	50	98	86
Sopharma Trading AD	25.07.2016	EUR	63	124	70
Sopharma Trading AD	25.05.2016	EUR	41	80	51
Sopharma Trading AD	28.09.2014	EUR	2 000	3 912	51
Sopharma Trading AD	25.09.2016	EUR	22	42	30
Sopharma Trading AD	25.06.2016	EUR	23	45	25
Sopharma Trading AD	25.06.2016	EUR	22	43	24
Sopharma Trading AD	25.09.2016	EUR	15	29	17
					173 647

The following collateral have been established by the Company in favor of the creditor banks for loans to subsidiaries:

- Real estate mortgages - 8,598 thousand BGN (31 December 2012 r.: none) (Note № 14);
- Special pledges on:
 - machinery and equipment: 2,221 thousand BGN (31 December 2012: none) (Note № 14);
 - facilities: 233 thousand BGN (31 December 2012: none) (Note № 14);
 - inventories – 2,583 thousand BGN (31 December 2012: 2,583 thousand BGN) (Note № 21).

Goods in custody

As at 31 December 2013 there are no external assets (goods in custody) in the storehouses of Sopharma AD (31 December 2012: none).

Significant irrevocable contracts and obligations

In 2013, the company has committed itself to an excess of 3,000 thousand EUR under contract for funding under the Operational Program "Development of the Competitiveness the Bulgarian Economy" 2007 – 2013. The expected duration of the execution of the contract is 18 months and is mainly related to the financing of deployment of innovative products in the ampoule production.

Receivables from operating lease

In 2012 and 2013 the main cancellable contracts for lease of property owned by Sopharma AD are:

- Storehouse for medicines – leased area of 6,778 sq.m. at a five-year term;
- Storehouse for medicines – leased area of 5,000 sq.m. at a five-year term;
- Storehouse for medicines – leased area of 1,138 sq.m. at a five-year term;

The expected payments on all lease contracts are as follows:

2013	2012
-------------	-------------

	<i>BGN '000</i>	<i>BGN '000</i>
Within one year	1 318	1 469
For a period of 1 to 5 years	1 840	2 942
Total	3 158	4 411

Receivables from lease contracts

In 2013 the Company signed twenty-year revocable cataracts for the lease of 7,000 daa agricultural land, owned by Sopharma AD.

The expected payments on all contracts for land leases are as follows:

	<i>2013</i>	<i>2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Within one year	28	-
Between 1 and 5 years	116	-
Between 5 and 10 years	146	-
Between 10 and 20 years	292	-
Total	582	-

Other

The Company has met its obligations under the Waste Management Act (WMA) and therefore, has not included a product charge liability in the statement of financial position AS AT 31 December 2013 regardless of the fact that the official document evidencing that Ecobulpack (the organization in which the Company is a member) has fulfilled its commitments under WMA, has not been issued yet at the date of preparation of these financial statements.

39. FINANCIAL RISK MANAGEMENT

In the ordinary course of business, the Company can be exposed to a variety of financial risks the most important of which are market risk (including currency risk, risk of a change in the fair value and price risk), credit risk, liquidity risk and risk of interest-bearing cash flows. The general risk management is focused on the difficulty to forecast the financial markets and to achieve minimizing the potential negative effects that might affect the financial results and position of the Company. The financial risks are currently identified, measured and monitored through various control mechanisms in order to establish adequate prices for the Company's finished products and services and the borrowed thereby capital, as well as to assess adequately the market circumstance of its investments and the forms for maintenance of free liquid funds through preventing undue risk concentrations.

Risk management is currently performed by the Company's management following the policy adopted by the Board of Directors. The latter has approved the basic principles of general financial risk management,

on the basis of which specific procedures have been established for management of the separate specific types of risk such as currency, price, interest, credit and liquidity risk and the risk of use of non-derivative instruments.

Categories of financial instruments:

<i>Financial assets</i>	31.12.2013	31.12.2012
	BGN '000	BGN '000
<i>Available-for-sale financial assets</i>	6 862	19 472
<i>Available-for-sale investments (in shares)</i>	6 862	19 472
<i>Loans and receivables</i>	151 561	192 656
<i>Long-term receivables from related parties</i>	25 649	1 183
<i>Other long-term receivables</i>	17	922
<i>Short-term receivables from related parties</i>	103 485	167 113
<i>Commercial receivables</i>	20 963	20 657
<i>Other receivables</i>	1 447	2 781
<i>Cash and cash equivalents</i>	8 198	2 595
Total financial assets	166 621	214 723
<i>Financial liabilities</i>	31.12.2013	31.12.2012
	BGN '000	BGN '000
<i>Bank loads</i>	151 423	210 445
<i>Long-term bank loans</i>	48 723	51 779
<i>Short-term bank loans</i>	98 878	152 778
<i>Short-term part of long-term bank loans</i>	3 822	5 888
<i>Other liabilities</i>	12 972	12 126
<i>Commercial payables to related parties</i>	7 823	3 782
<i>Commercial payables</i>	4 499	6 860
<i>Financial lease liabilities</i>	105	952
<i>Other liabilities</i>	545	532
Total financial liabilities at amortized cost	164 395	222 571

Currency risk

The Company performs its activities with an active exchange with foreign suppliers and clients. Therefore, it is exposed to currency risk mainly in respect of USD. The Company supplies part of its raw and other materials in USD. The currency risk is related with the adverse floating of the exchange rate of USD against BGN in future business transactions as to the recognized assets and liabilities denominated in foreign currency and as to the net investments in foreign companies.

The remaining part of company operations are usually denominated in BGN and/or EUR.

To control foreign currency risk, the Company has introduced a system for planning import supplies, sales in foreign currency as well as procedures for daily monitoring of US dollar exchange rate movements and control on pending payments.

The assets and liabilities denominated in BGN and foreign currency are presented as follows:

<i>31 December 2013</i>	in USD	in EUR	in BGN	in other currency BGN	Total
	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>	<i>'000</i>	<i>BGN '000</i>
Available-for-sale financial assets	-	-	5 549	1 313	6 862
Receivables and loans granted	1 088	109 625	39 326	1 522	151 561
Cash and cash equivalents	1 662	5 720	814	2	8 198
Total financial assets	2 750	115 345	45 689	2 837	166 621
Bank loans	-	106 167	45 256	-	151 423
Other liabilities	525	2 652	9 413	382	12 972
Total financial liabilities	525	108 819	54 669	382	164 395
<i>31 December 2012</i>	in USD	in EUR	in BGN	in other currency BGN	Total
	<i>BGN '000</i>	<i>BGN '000</i>	<i>BGN '000</i>	<i>'000</i>	<i>BGN '000</i>
Available-for-sale financial assets	-	-	18 394	1 078	19 472
Receivables and loans granted	239	95 721	94 448	2 248	192 656
Cash and cash equivalents	980	1 328	282	5	2 595
Total financial assets	1 219	97 049	113 124	3 331	214 723
Bank loans	5 936	159 705	44 804	-	210 445
Other liabilities	1 294	4 351	5 204	1 277	12 126
Total financial liabilities	7 230	164 056	50 008	1 277	222 571

Foreign currency sensitivity analysis

The effect of Company's sensitivity to 10% increase/decrease in current exchange rates of BGN to USD and to other currency exposures, based on the structure of foreign currency assets and liabilities as at 31 December 2013 and on the assumption that the influence of all other variables is ignored, has been measured and presented as impact on the post-tax financial result and on the equity.

		USD	
		31.12.2013	31.12.2012
		BGN '000	BGN '000
Financial result	+	200	(541)
Accumulated profits	+	200	(541)
Financial result	-	(200)	541
Accumulated profits	-	(200)	541

In case of a 10% increase in the rate of USD to BGN, the final effect on post-tax profit of the Company for 2013 would be an increase of 200 thousand BGN (0.57%). For 2012 the net effect on the profit of the Company would be a decrease of 541 thousand BGN (1.32%). The effect in terms of value on Company's equity – through the component 'retained earnings' – would be the same. The greatest impact for the increase for 2013 have cash and cash equivalents and for 2012 – bank loans.

In case of a 10% decrease in the exchange rate of USD to BGN, the ultimate impact on the (post-tax) profit of the Company would be equal and reciprocal of the stated above.

The impact of the remaining currencies (other than USD) on the post-tax profit of the Company in case of 10% increase in their exchange rates to BGN is insignificant. The final effect on the post-tax profit for 2013 would be an increase of 169 thousand BGN (2012: an increase of 200 thousand BGN). The effect on equity is of the same amount and in a direction of increase / decrease and reflects on the component 'retained earnings'.

In management's opinion, the presented above currency sensitivity analysis based on the balance sheet structure of foreign currency denominated assets and liabilities is representative for the currency sensitivity of the Company for the year.

Price risk

On the one hand, the Company is exposed to price risk due to two main factors:

- (a) a contingent increase of supplier prices of raw and other materials, since more than 80% of the raw and starting materials are imported and they represent 50% on the average of all production costs; and
- (b) the growing competition on the Bulgarian pharmaceutical market is also reflected in medicine prices.

For the purpose of mitigating this influence, the Company applies a strategy aimed at optimization of production costs, validation of alternative suppliers that offer beneficial commercial conditions, expanding product range by means of new generic products development and last but not least, adoption of a flexible marketing and price policy. Price policy is a function of three main factors – structure of expenses, prices of competitors and purchasing capacity of customers.

On the other hand, the Company is exposed to a price risk related to the held thereby shares, classified as available-for-sale investments. For this purpose, the management monitors and analyses all changes in security markets and also uses consulting services of one of the most authoritative in the country investments intermediaries. In addition, at this stage, because of the economic and financial crisis, the management has taken a decision for a significant reduction in its operations on stock markets, retaining

of the purchased shares for longer periods with current monitoring of the reported by the respective issuer financial and business indicators as well as the development of the operations in the environment of crisis.

Credit risk

Credit risk is the risk that any of the Company's clients will fail to discharge in full and within the normally envisaged terms the amounts due under commercial receivables. The latter are presented in the statement of financial position at net value after deducting the impairment related to doubtful and bad debts. Such impairment is made where and when events have existed identifying loss due to uncollectability as per previous experience.

In the years of its trade experience, the Company has implemented different schemes of distribution to reach its efficient approach of today, in conformity with the market conditions, using various ways of payment as well as relevant trade discounts. The Company works on its main markets with counterparts with history of their relations on main markets, which include over 70 licensed Bulgarian and foreign traders of pharmaceuticals.

The cooperation with the National Health Insurance Fund and the state hospitals also require the implementation of deferred payments policy. In this sense, regardless of credit risk concentration, it is controlled through the choice of trade counterparts, current monitoring of their liquidity and financial stability as well as direct communication with them and search of prompt measures on first indications for existing problems.

The Company has concentration of receivables from related parties (commercial receivables and loans) as follows:

	31.12.2013	31.12.2012
	BGN '000	BGN '000
Client 1	23%	39%
Client 2	24%	18%
Client 3	20%	9%

The Company has concentration of trade receivable from a single client not part of the related parties, at the amount of 56.87% of all commercial receivables (31 December 2012: 52.66%).

Deferred payments (credit sales) are offered only to clients having long account of business relations with the Company, good financial position and no history of credit terms violations.

Collectability of receivables is controlled directly by the Executive Director, Finance Director and Commercial Director. Their responsibility is to provide operating control and regulate receivables in conformity with the actual market situation, the state and capabilities of the particular counterparty and, respectively, the market objectives and needs of the Company.

The Company has developed policy and procedures to assess the creditworthiness of its counterparts and to assign credit rating and credit limits by groups of clients.

The financial resources of the Company as well as the settlement operations are concentrated in different first-class banks. To distribute cash flows among them, Company management takes into consideration a great number of factors, as the amount of capital, reliability, liquidity, the credit potential of the bank etc.

Liquidity risk

Liquidity risk is the adverse situation when the Company encounters difficulty in meeting unconditionally its obligations within their maturity.

The Company generates and maintains a sufficient volume of liquid funds. An internal source of liquid funds for the Company is its main economic activity generating sufficient operational flows. Banks and other permanent counterparts represent external sources of funding. Company's liquidity could be significantly affected by USD exchange rate fluctuations with regard to our US dollar positions on the Russian market and market dynamics, if this rate deviates from our forecasts. To isolate any possible liquidity risk, the Company implements a system of alternative mechanisms of acts and prognoses, the final aim being to maintain good liquidity and, respectively, ability to finance its economic activities. This is complemented by the monitoring of due dates and maturity of assets and liabilities as well as control of cash outflows.

Maturity analysis

The table below presents the financial non-derivative assets and liabilities of the Company, grouped by remaining term to maturity, determined against the contractual maturity at the end of the reporting period. The table is prepared on the basis of undiscounted cash flows and the earliest date on which the receivable and respectively, the payable becomes due for payment. The amounts include principal and interest.

<i>31 December 2013</i>	up to 1 month <i>BGN '000</i>	1 to 3 months <i>BGN '000</i>	3 to 6 months <i>BGN '000</i>	6 to 12 months <i>BGN '000</i>	1 to 2 years <i>BGN '000</i>	2 to 5 years <i>BGN '000</i>	over 5 years <i>BGN '000</i>	Total <i>BGN '000</i>
Available-for-sale financial assets	-	-	-	-	6 862	-	-	6 862
Receivables and loans granted	40 426	22 297	27 913	36 850	27 446	20	435	155 387
Cash and cash equivalents	8 198	-	-	-	-	-	-	8 198
Total assets	48 624	22 297	27 913	36 850	34 308	20	435	170 447
Bank loans	8 627	20 399	55 991	24 245	8 832	24 817	17 559	160 470
Other liabilities	11 015	1 332	15	574	46	8	-	12 990
Total liabilities	19 642	21 731	56 006	24 819	8 878	24 825	17 559	173 460
<i>31 December 2012</i>	up to 1 month <i>BGN '000</i>	1 to 3 months <i>BGN '000</i>	3 to 6 months <i>BGN '000</i>	6 to 12 months <i>BGN '000</i>	1 to 2 years <i>BGN '000</i>	2 to 5 years <i>BGN '000</i>	over 5 years <i>BGN '000</i>	Total <i>BGN '000</i>
Available-for-sale financial assets	-	-	-	-	19 472	-	-	19 472
Receivables and loans granted	80 889	20 107	29 977	63 011	1 852	32	435	196 303
Cash and cash equivalents	2 595	-	-	-	-	-	-	2 595
Total assets	83 484	20 107	29 977	63 011	21 324	32	435	218 370

Bank loans	30 362	25 705	67 280	39 434	9 406	26 364	24 064	222 615
Other liabilities	<u>8 325</u>	<u>2 513</u>	<u>107</u>	<u>741</u>	<u>367</u>	<u>826</u>	<u>-</u>	12 879
Total liabilities	<u>38 687</u>	<u>28 218</u>	<u>67 387</u>	<u>40 175</u>	<u>9 773</u>	<u>27 190</u>	<u>24 064</u>	235 494

Risk of interest-bearing cash flows

Interest-bearing assets are presented in the structure of Company's assets by cash, bank deposits and loans granted, which are with fixed interest rate. On the other hand, Company's borrowings in the form of long-term and short-term loans are usually with a floating interest rate. This circumstance makes the cash flows of the Company partially dependent on interest risk. This risk is covered in two ways:

- optimization of the sources of credit resources for achieving relatively lower price of attracted funds; and
- the combined structure of interest rates on loans, which consists of two components – a permanent one and a variable one, the correlation between them, as well as their absolute value, can be achieved and maintained in a proportion favorable for the Company. The permanent component has a relatively low absolute value and sufficiently high relative share in the total interest rate. This circumstance eliminates the probability of a significant change in interest rate levels in case of variable component updating. Thus the probability for an unfavorable change of cash flows is reduced to a minimum.

The Company's management currently monitors and analyses its exposure to changes in interest rates. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions, and alternative financing. Based on these scenarios, the impact of a defined interest rate shift, expressed in points or percentage, on the financial result and equity is calculated. For each simulation, the same assumption for interest rate shift is used for all major currencies. The calculations are made for major interest-bearing positions.

<i>31 December 2013</i>	Interest-free BGN '000	With floating interest % BGN '000	With fixed interest % BGN '000	Total BGN '000
Available-for-sale financial assets	6 862	-	-	6 862
Receivables and loans granted	94 090	-	57 471	151 561
Cash and cash equivalents	<u>70</u>	<u>8 128</u>	<u>-</u>	<u>8 198</u>
Total financial assets	<u>101 022</u>	<u>8 128</u>	<u>57 471</u>	<u>166 621</u>
Bank loans	266	151 157	-	151 423
Other liabilities	<u>12 867</u>	<u>105</u>	<u>-</u>	<u>12 972</u>
Total financial liabilities	<u>13 133</u>	<u>151 262</u>	<u>0</u>	<u>164 395</u>

<i>31 December 2012</i>	Interest-free BGN '000	With floating interest % BGN '000	With fixed interest % BGN '000	Total BGN '000
Available-for-sale financial assets	19 472	-	-	19 472
Loans and receivables	129 295	-	63 361	192 656
Cash and cash equivalents	86	2 509	-	2 595
Total financial assets	148 853	2 509	63 361	214 723
Bank loans	334	210 111	-	210 445
Other loans and liabilities	11 174	952	-	12 126
Total financial liabilities	11 508	211 063	0	222 571

The table below shows the Company's sensitivity to possible changes in the interest rates by 0.50 points based on the structure of assets and liabilities as at 31 December 2013 and with the assumption that the influence of all other variables is ignored. The effect is measured and presented as impact on the financial result after taxes and on equity.

<i>2013</i>	<i>Increase / decrease in interest rate</i>	<i>Impact on post-tax financial result – profit/(loss)</i>	<i>Impact on equity - increase/(decrease)</i>
EUR	Increase	(478)	(478)
BGN	Increase	(204)	(204)
EUR	Decrease	478	478
BGN	Decrease	204	204
<i>2012</i>	<i>Increase / decrease in interest rate</i>	<i>Impact on post-tax financial result – profit/(loss)</i>	<i>Impact on equity - increase/(decrease)</i>
EUR	Increase	(717)	(717)
BGN	Increase	(201)	(201)
USD	Increase	(27)	(27)
UAH	Increase	(4)	(4)
EUR	Decrease	717	717
BGN	Decrease	201	201
USD	Decrease	27	27
UAH	Decrease	4	4

Capital risk management

The capital management objectives of the Company are to build and maintain capabilities to continue its operation as a going concern and to provide return on the investments of shareholders and economic benefits to other stakeholders and participants in its business as well as to maintain an optimal capital structure to reduce the cost of capital.

The Company currently monitors capital availability and structure on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital amount. Net debt is calculated as total borrowings (current and non-current ones) as presented in the balance sheet less cash and cash equivalents. Total employed capital is calculated as the sum of equity and net debt capital.

In 2013, the strategy of the Company management was to maintain the ratio within 25 - 30% (2012: 35% – 40%).

The table below shows the gearing ratios based on capital structure as at 31 December:

	<i>2013</i>	<i>2012</i>
	<i>BGN '000</i>	<i>BGN '000</i>
Total borrowings, including:	151 528	211 397
<i>Bank loans</i>	<i>151 423</i>	<i>210 445</i>
<i>Finance lease liabilities</i>	<i>105</i>	<i>952</i>
Less: Cash and cash equivalents	(8 198)	(2 595)
Net debt	143 330	208 802
Total equity	369 628	350 832
Total capital	512 958	559 634
Gearing ratio	0.28	0.37

The liabilities included in the table above are disclosed in Notes №26, №28, №31 and №33.

Fair values

Fair value is generally the amount for which an asset could be exchanged, or a liability settled in an arm's length transaction between independent, willing and knowledgeable parties. The Company's policy is to disclose in its financial statements mostly the fair value of these assets and liabilities for which market quotations are available.

The fair value of financial instruments, which are not traded in active markets, is determined through valuation methods based on various valuation techniques and management assumptions made in accordance with the market circumstances as at the statement of financial position (Note №2.27).

The fair value concept presumes realization of the financial instruments through sales. However, in most cases especially in regard of commercial receivables and payables as well as loans and deposits, the Company expects to realize these financial assets also through their total refund or respectively, settlement over time. Therefore, they are presented at their amortized cost.

Investments in subsidiaries and, in exceptional cases, part of the investments in other companies with minority stakes, which are represented at acquisition cost (prime cost).

In addition, a large part of the financial assets and liabilities are either short-term in their nature (commercial receivables and payables, short-term loans) or are presented in the statement of financial position at market value (deposits placed with banks, investments in securities) and therefore, their fair value is almost equal to their carrying amount.

As far as no sufficient market experience, stability and liquidity exist in regard of purchases and sales of certain financial assets and liabilities, no adequate and reliable quotes of market prices are available thereof, which is additionally complicated at the present stage by the financial crisis occurring in the country.

The Company's management believes that the estimates of the financial assets and liabilities presented in the statement of financial position are as reliable, adequate and trustworthy as possible for financial reporting purposes under the existing circumstances.

40. RELATED PARTY TRANSACTIONS

<i>Related parties</i>	<i>Relation</i>	<i>Relation period</i>
Telecomplect Invest AD	Company – main shareholder	2012 and 2013
Donev Investments AD	Company – main shareholder	2012 and 2013
Sopharma Trading AD	Subsidiary	2012 and 2013
Pharmalogistica AD	Subsidiary	2012 and 2013
Bulgarian Rose Sevtopolis AD	Subsidiary	2012 and 2013
Sopharma Poland OOD - liquidation	Subsidiary	2012 and 2013
Rostbalkanpharm AD	Subsidiary	until 10 April 2012.
Sopharma USA	Subsidiary	2012 and 2013
Electroncommerce EOOD	Subsidiary	2012 and 2013
Biopharm Engineering AD	Subsidiary	2012 and 2013
Vitamina AD	Subsidiary	2012 and 2013
Ivanchich and Sons OOD	Subsidiary	2012 and 2013
Sopharma Buildings REIT	Subsidiary	2012 and 2013
Momina Krepost AD	Subsidiary	2012 and 2013
Extab Corporation	Subsidiary	2012 and 2013
Extab Pharma Limited	Subsidiary through Extab Corporation	2012 and 2013
Briz OOD	Subsidiary	2012 and 2013
Unipharm AD	Subsidiary	2012 and 2013
Sopharma Warsaw	Subsidiary	2012 and 2013
Sopharma Ukraine EOOD	Subsidiary	from 07 August 2012 and 2013
Sopharma Zdrovit AD – in liquidation	Subsidiary	2012 and until 22 March 2013
Phyto Palauzovo AD	Subsidiary through Bulgarian Rose – Sevtopolis OOD	from 21 September 2012 and 2013
Brititrade SOOO	Subsidiary through Briz OOD	2012 and 2013
Tabina OOO	Subsidiary through Briz OOD	2012 and 2013
Superlats OOO	Subsidiary through Briz OOD	until 15 February 2012
ZAO Interpharm	Subsidiary through Briz OOD	2012 and 2013
Brizpharm SOOO	Subsidiary through Briz OOD	from 20 December 2012 and 2013
Brizpharm SOOO	Associate through Briz OOD	from 01 June until 19 December 2012.
Vivaton Plus OOO	Joint venture through Briz OOD	from 29 December 2012 and 2013
Vivaton Plus OOO	Associate through Briz OOD	From 1 June to 28 December 2012
Pharmaceft Plus OOO	Subsidiary through Briz OOD	from 01.06.2013
Pharmaceft Plus OOO	Associate through Briz OOD	from 29 April to 31 May 2013
UAB UBSPharma	Subsidiary through Briz OOD	from 01.03.2013 r
Vestpharm ODO	Subsidiary through Briz OOD	from 04 July 2013
Vestpharm ODO	Associate through Briz OOD	from 01 November 2012 until 3 July 2013
Alean ODO	Subsidiary through Briz OOD	from 07 February 2013

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Alean ODO	Associate through Briz OOD	from 01 October 2012 until 06 February 2013
NPK Biotest OOO	Subsidiary through Briz OOD	from 2 September 2013
NPK Biotest OOO	Associate through Briz OOD	from 18 January until 1 September 2013
BelAgroMed	Subsidiary through Briz OOD	from 30 July 2013
BelAgroMed	Associate through Briz OOD	from 18 January until 29 July 2013
SpetzApharmacia BOOO	Associate through Briz OOD	from 3 September 2013
Med-dent OOO	Associate through Briz OOD	from 3 September 2013 until 30 December 2013
Med-dent OOO	Join venture through Briz OOD	from 31 December 2013
Pharmachim Holding EAD	Company under a common indirect control	2012 and 2013
Kaliman RT AD	Company under a common indirect control	2012 and 2013
Seiba Pharmacies and Drugstores AD	Company under a common indirect control	2012 and 2013
SCS Franchise AD	Company under a common indirect control	2012 and 2013
Mineralcommerce AD	Company under a common indirect control	2012 and 2013
Sopharma Properties REIT	Company under a common indirect control	2012 and 2013
Sofia Inform AD	Company under a common indirect control	2012 and 2013
Sofprint Group AD	Company under a common indirect control	2012 and 2013
Sofconsult Group AD	Company under a common indirect control	2012 and 2013
Elpharma AD	Company under a common indirect control	2012 and 2013
Riton P	Company under a common indirect control through key management personnel	2012 and 2013
Telso AD	Company under common control through key management personnel	2012 and 2013
Telecomplect AD	Company under common control through key management personnel	2012 and 2013
Media Group Bulgaria – Holding	Companies under common indirect control through key management personnel	2012 and until 25.04.2013
DOH Group	Companies under common indirect control through key management personnel	2012 and 2013

Supply from related parties:

	2013	2012
	BGN '000	BGN '000

Supply of inventories from:

Companies under common indirect control	7 826	9 277
Subsidiaries	4 924	3 851
Companies under common indirect control through key managing personnel	515	128
Companies – main shareholders	-	-
	13 265	13 256

Supply of services from:

Subsidiaries	32 303	32 992
Companies under common indirect control through key managing personnel	2 598	2 970
Companies under common indirect control	2 159	1 699
Companies – main shareholders	291	590
	37 351	38 251

Supply of long-term fixed assets from:

Companies under common indirect control through key management personnel	4 071	261
Companies under common indirect control	-	18
Companies – main shareholders	-	-
	4 071	279

<i>Supplies for acquisition of non-current assets:</i>		
Companies under common indirect control through key management personnel	11 348	29 181
Companies under common indirect control	-	-
Companies – main shareholders	-	-
	11 348	29 181
Total	66 035	80 967
<i>Sales to related parties</i>	2013	2012
	BGN '000	BGN '000
<i>Sales of finished products to:</i>		
Subsidiaries	117 446	105 663
Companies under common indirect control	187	170
	117 633	105 833
<i>Sales of goods and materials to:</i>		
Subsidiaries	16 135	16 230
Companies under common indirect control	874	1 089
Companies under common indirect control through key management personnel	24	5
	17 033	17 324
<i>Sales of services to:</i>		
Subsidiaries	1 763	1 895
Companies under common indirect control	98	80
Companies under common indirect control through key managing personnel	90	120
	1 951	2 095

Sales of long-term fixed assets to:

Subsidiaries	38	26
Companies – main shareholders	-	58
	<u>38</u>	<u>84</u>

Sales of investments to:

Companies under common indirect control through key managing personnel	-	5
	<u>-</u>	<u>5</u>

Interest on loans granted to:

Companies under common indirect control through key managing personnel	2 917	2 902
Companies under common indirect control	445	653
Subsidiaries	387	744
Companies – main shareholders	156	379
	<u>3 905</u>	<u>4 678</u>

Income from liquidation shares in:

Subsidiaries	109	-
	<u>109</u>	<u>-</u>

Total

140 669	130 019
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The terms and conditions of these transactions do not deviate from the market ones for similar transactions.

The accounts and balances with related parties are disclosed in Notes № 19, № 22 and № 34. The members of the key personnel are disclosed in Note № 1.

Salaries and other short-term remuneration of the key management personnel amount to 1,174 thousand BGN (2012: 1,013 thousand BGN), including:

- current salaries – 762 thousand BGN (2012: 605 thousand BGN);
- performance-based bonuses – 412 thousand BGN (2012: 408 thousand BGN)

41. EVENTS AFTER THE REPORTING PERIOD

On 14 January 2014 the Company made a final payment for the capital increase of Briz OOO - Latvia. After registration of the capital increase of the subsidiary in Latvia, the share of Sopharma will increase from 53.14% to 66.13%.